



# Language Understanding in Social Context

Diyi Yang

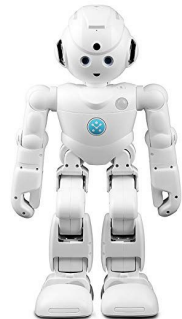
School of Interactive Computing

Georgia Tech

We use **language** to accomplish various goals

# Language Interaction Grows Exponentially

- ✓ between **human and human**
  - 2 billion monthly active Facebook users, 6000 tweets per sec
- ✓ between **human and machines**
  - 11 million Amazon Echo sold, Google Assistant on 400 million devices



The common misconception is that language has to do with *words* and what they mean.

It doesn't.

It has to do with *people* and what *they* mean.

- Herbert H. Clark and Michael F. Schober, 1992



Language includes both  
**content** and **social** information

# NLP in Social Context



Ideational  
Semantics

“Systemic Functional Linguistics”:  
Relations between language and its functions in social settings

Interpersonal  
Semantics

by Michael Halliday

# NLP in Social Context



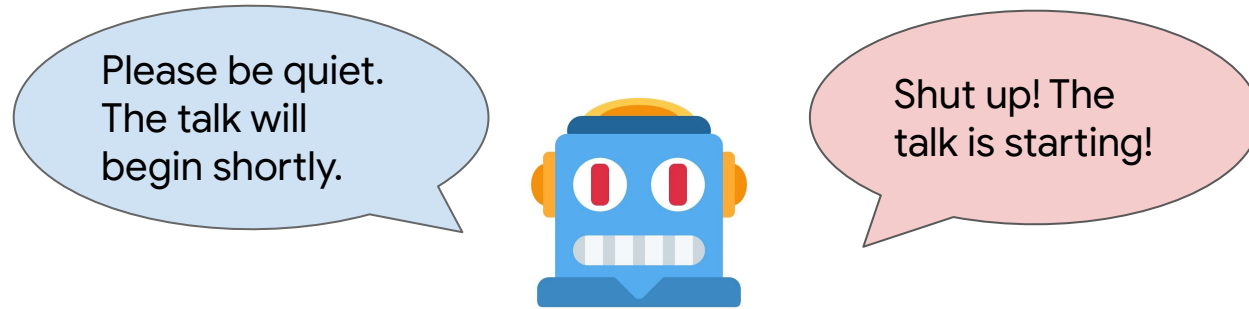
Interpersonal  
Semantics

Emotion, opinion, argument, humor,  
persuasion, attitude, subjectivity

“Systemic Functional Linguistics”, by Michael Halliday



# NLP in Social Context

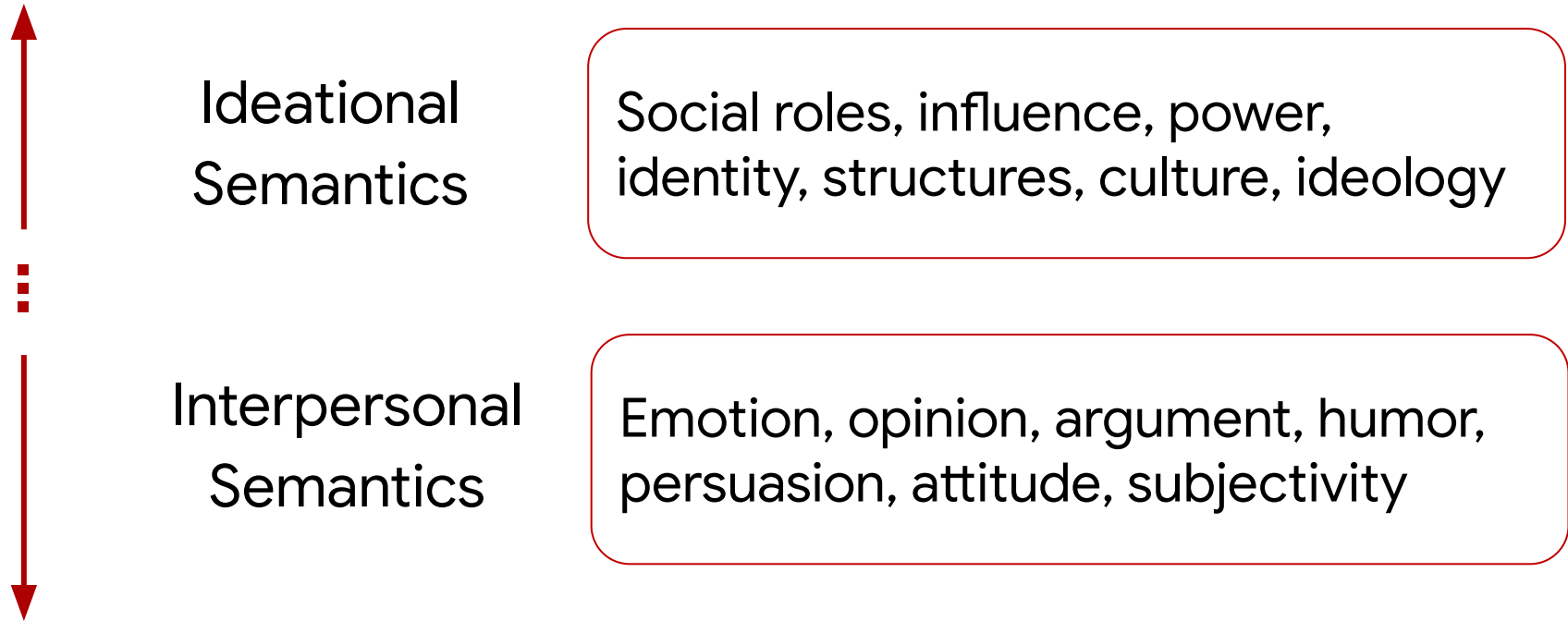


Interpersonal  
Semantics

Emotion, opinion, argument, humor,  
persuasion, attitude, subjectivity

“Systemic Functional Linguistics”, by Michael Halliday

# NLP in Social Context



“Systemic Functional Linguistics”, by Michael Halliday

# Research Methodology

Social  
Psychology  
& Linguistic

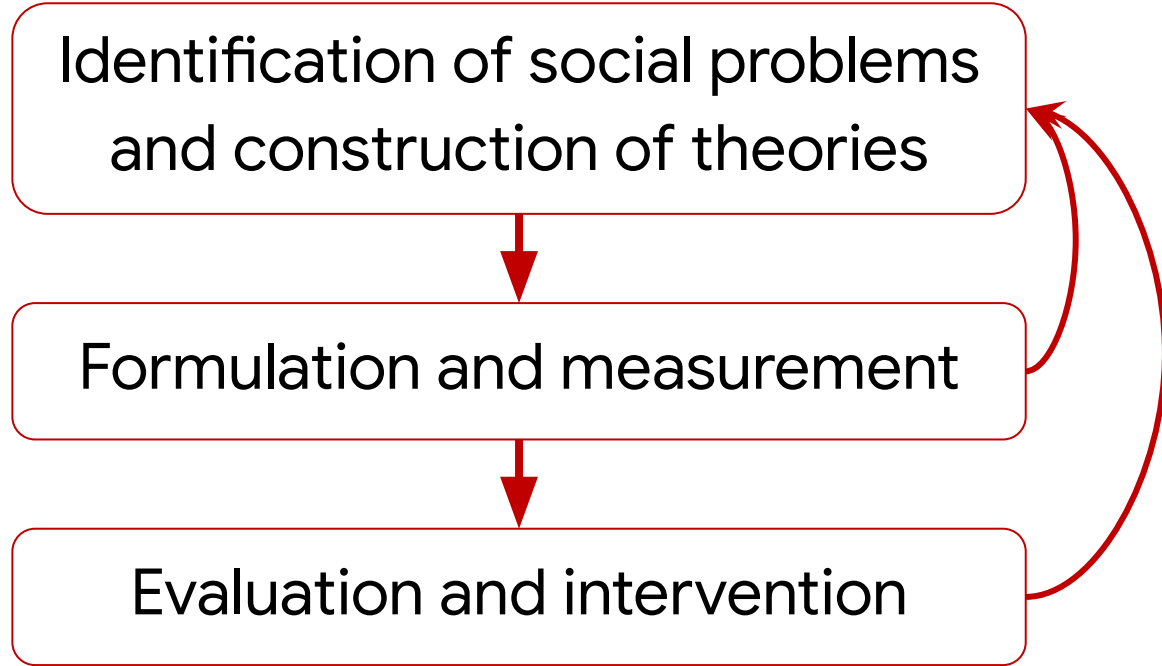
Identification of social problems  
and construction of theories

NLP & ML

Formulation and measurement

HCI

Evaluation and intervention



# Overview of This Talk

1. Model Persuasion in Language
2. Neutralize Subjectively Biased Text
3. Language and Social Roles in Online Health Communities

# Overview of This Talk

1. **Model Persuasion in Language**
2. Neutralize Subjectively Biased Text
3. Langue and Social Roles in Online Health Communities



# 1. Modeling Persuasion in Language to Support Loans on Crowdfunding Platforms

Diyi Yang, Jiaao Chen, Zichao Yang, Dan Jurafsky, and Eduard Hovy. “Modeling Persuasive Strategies via Semi-supervised Neural Nets on Crowdfunding Platforms”. NAACL 2019

Limited Time Offer



Get the **Premium** Version for

**\$69.99**

One-time payment



# Loan Advocacy Requests on Crowdfunding Site



**93%** funded

Only 34 hours left!

\$50 to go



Total loan: \$775

Powered by 27 lenders

## Lillyana Maria



Medellín, Colombia / Sewing

\$25 ▼





# What Makes Language Persuasive?

*“ I am the first lender on this woman-lead group loan in Burma. This loan will be utilized to repair her old duck farm and enable her to purchase nutritious duck feed that can help boost duck egg production. This way, she will be able to support her children’s education in the future. ”*

*This request persuaded 3 out of 50 people to lend*

# Modeling Persuasion in Language

Q1: What are some widely used persuasive strategies?

Q2: How can we computationally model persuasion?

Q3: How do persuasive strategies affect request success?

# Computational Argumentation & Persuasion

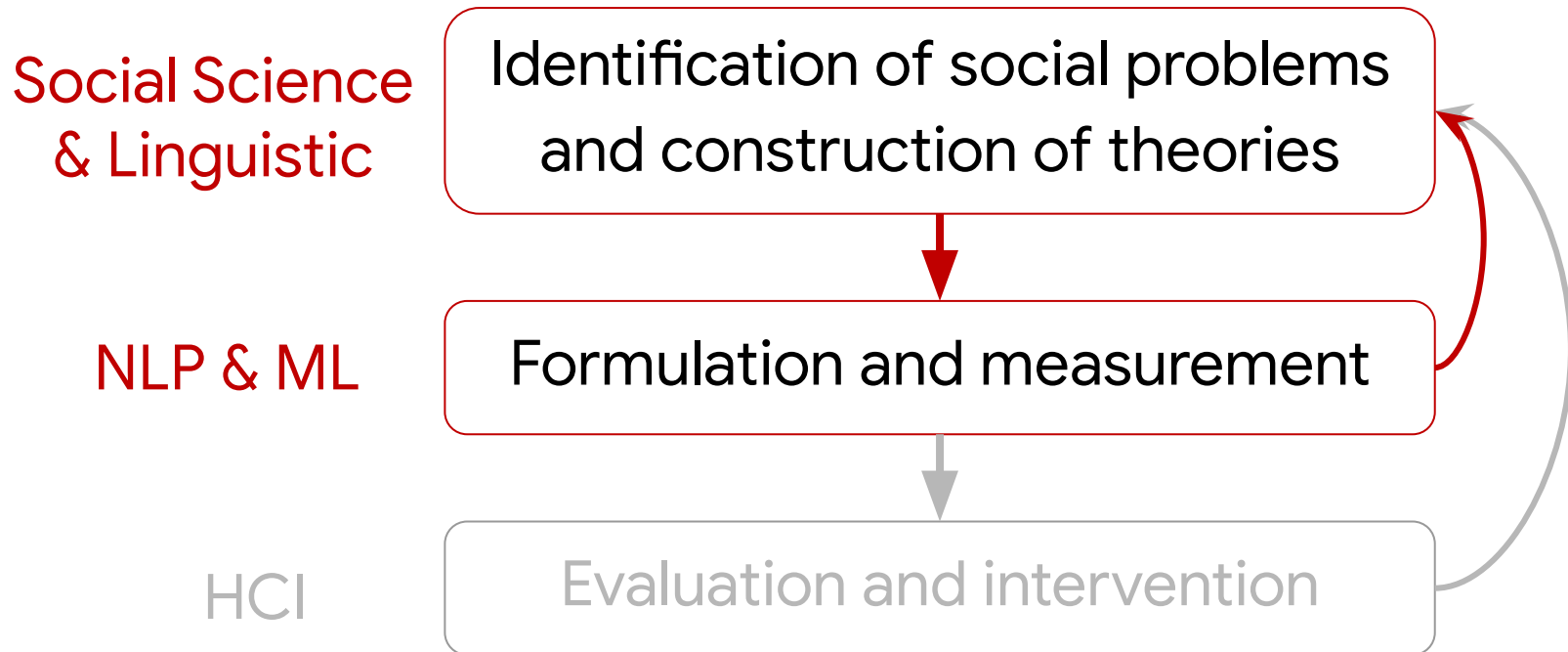
## Argumentation

- ✓ Relational support structures and factual evidence to make claims (Zhang and Litman, 2015; Ghosh et al., 2016; Stab and Gurevych, 2017)

## Persuasion

- ✓ Language cues that shape, reinforce and change people's attitudes (Althoff et al., 2014; Pryzant et al., 2017; Yang and Kraut, 2018)

# How to Computationally Model **Persuasion**



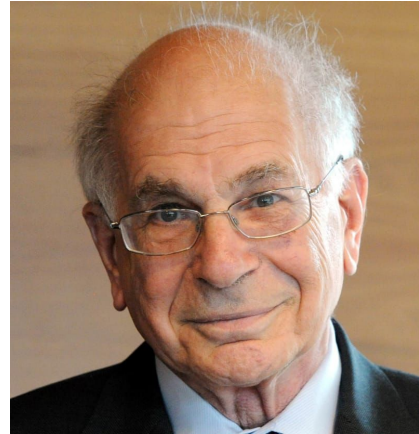
# Kahneman: Thinking, Fast and Slow

## System 1: Think Fast

*“Only a few left?”*

*“Experts recommended?”*

*“People who I like are using it?”*



THINKING,  
FAST AND SLOW



DANIEL  
KAHNEMAN

# Kahneman: Thinking, Fast and Slow

System 1: Think Fast

System 2: Think Slow

*“Are the facts correct?”*

*“Are the conclusions warranted?”*



THINKING,  
FAST AND SLOW



DANIEL  
KAHNEMAN

# Dual Information Processing Theories (Shelly Chaiken. 1980)

S2: Think Slow

Systematic Processing

S1: Think Fast

Heuristic Processing

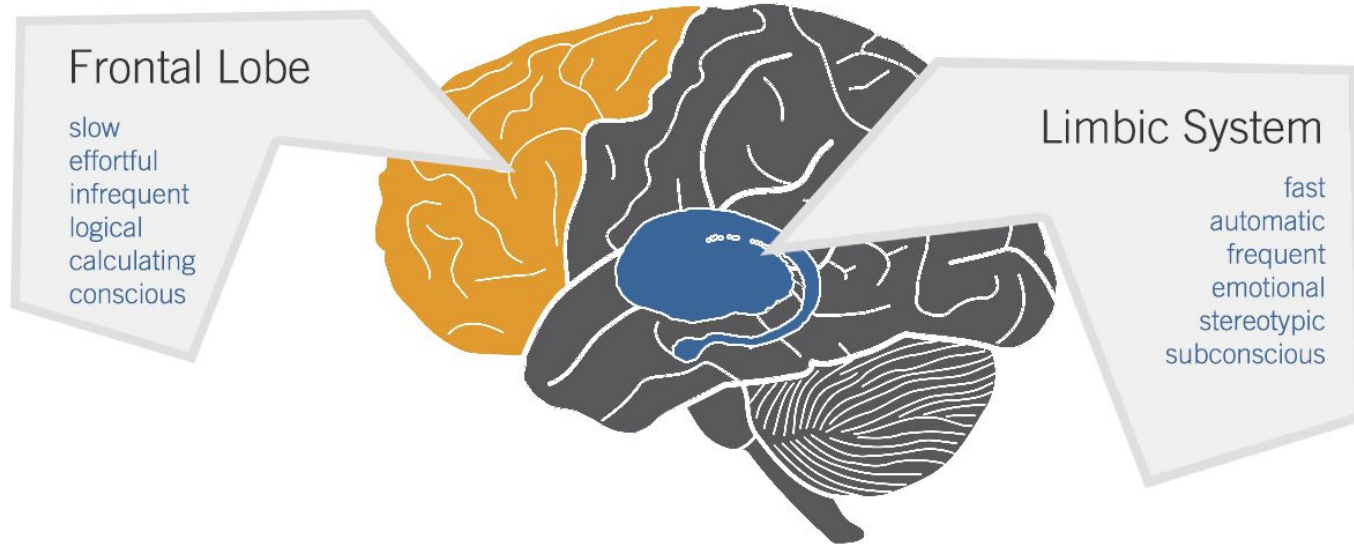


Image from <http://www.centerline.net/blog/dual-process-theory-in-content-marketing-part-one/>

# Translating into Measurable Language Cues

**Scarcity** – people value an item more when it becomes rare or urgent

*“This loan is going to expire in 35 minutes, please help!”*

(Cialdini, 1987; Chiaken, 1980)



# Translating into Measurable Language Cues

## Scarcity

**Emotion** - messages full of emotional valence make people care

*“The picture of widow Bunisia holding her baby in front of her meager home brings tears to my eyes.”*

(Cialdini, 1987; Chiaken, 1980)

# Translating into Measurable Language Cues

Scarcity

Emotion

**Identity** – people like their group/identity more over others

*“For those of you in our team who love bread, here is a loan about bakery”*

(Cialdini, 1987; Chiaken, 1980)

# Translating into Measurable Language Cues

Scarcity

Emotion

Identity

**Commitment** - we like to convince others we made the correct choice

*“We loaned to her already!”*

(Cialdini, 1987; Chiaren, 1980)

# Translating into Measurable Language Cues

Scarcity

Emotion

Identity

Commitment



System 1: Heuristic Processing (think fast)

(Cialdini, 1987; Chiaren, 1980)

# Translating into Measurable Language Cues

Scarcity

Emotion

Identity

Commitment

**Concreteness** - providing concrete facts or evidence

*“She wishes to have a septic tank and toilet, and is 51% raised and needs \$125”*

# Translating into Measurable Language Cues

Scarcity

Emotion

Identity

Commitment

Concreteness

**Impact** - emphasizing the importance or bigger impact

*“she can provide better education for her daughter”*

# Translating into Measurable Language Cues

Scarcity

Emotion

Identity

Commitment

Concreteness

Impact



System 1: Heuristic Processing (think fast)



System 2: Systematic Processing (think slow)

(Cialdini, 1987; Chiaren, 1980)


# Modeling Persuasion in Language


✓ Q1: Operationalized a set of persuasion strategies

➤ Q2: How can we computationally model persuasion?



# To Predict Persuasive Strategies w/ Limited Data

Sheila  Mar 5, 2017 - 6:21 pm PST

  
Send a Kiva Card  
Joined Aug 23, 2013

I am the first lender on this woman-lead group loan in Burma. This loan will be utilized to repair her old duck farm and enable here to purchase nutritious duck feed that can help boost duck egg production. This way, she will be able to support her children's education in the future.

 commitment  concreteness  impact

# To Predict Persuasive Strategies w/ Doc Supervision

How to design models for semi-supervised learning with document supervision?

- Document labels (global): # people convinced by a request
- Sentence labels (local): persuasive strategy (**partially labeled**)

# Classical Semi-supervised Setting

## Limited Labeled Sentences

Commitment	I am the first lender on this woman-lead group loan in Burma.
Concreteness	This loan will be utilized to repair her old duck farm and enable here to purchase nutritious duck feed that can help ...
Impact	This way, she will be able to support her children's education.
...	...

## Extra Unlabeled Sentence

---

?	Who's the cutest 82-year-old you've ever seen who needs funds in 6 days?
?	She's still actively working, and needs funds to place her orders..
?	Look at that smile, adorable!
...	...

(Zhu, Lafferty, and Rosenfeld, 2003; Kingma et al., 2014; Chapelle, Scholkopf, Zien, 2006)

Doc-label: 9/50	Commitment	I am the first lender on this woman-lead group loan in Burma.
	Concreteness	This loan will be utilized to repair her old duck farm and enable here to purchase nutritious duck feed that can help ...
	Impact	This way, she will be able to support her children's education.
Doc-label: 3/50	...	...

---

Doc-label: 14/100	?	Who's the cutest 82-year-old you've ever seen who needs funds in 6 days?
	?	She's still actively working, and needs funds to place her orders.
	?	Look at that smile, adorable!
Doc-label: 27/100	...	...

# Semi-supervised Setting w/ Document Supervision

Labeled Docs  
+  
Limited Labeled  
Sentences

Doc-label: 9/50	Commitment	I am the first lender on this woman-lead group loan in Burma.
	Concreteness	This loan will be utilized to repair her old duck farm and enable here to purchase nutritious duck feed that can help ...
	Impact	This way, she will be able to support her children's education.
Doc-label: 3/50	...	...

Labeled Docs  
+  
Extra Unlabeled  
Sentences

Doc-label: 14/100	?	Who's the cutest 82-year-old you've ever seen who needs funds in 6 days?
	?	She's still actively working, and needs funds to place her orders.
	?	Look at that smile, adorable!
Doc-label: 27/100	...	...

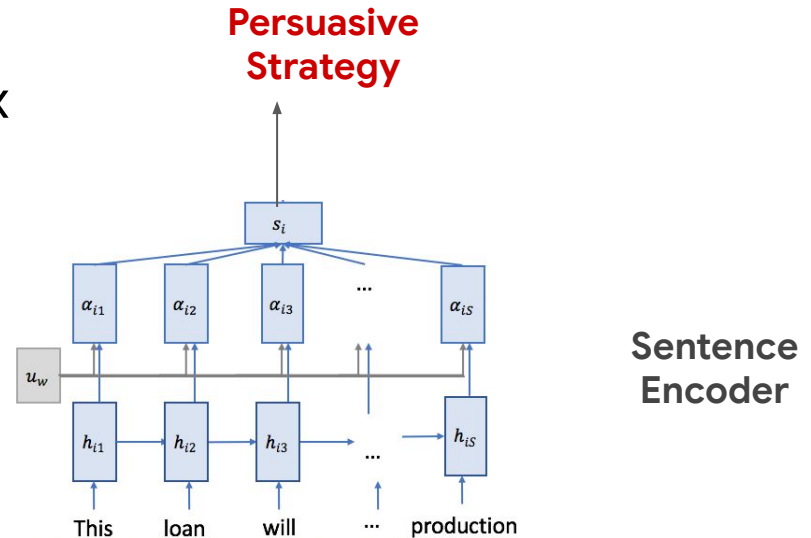
(Obquab et al, 2015; Pinheiro and Collobert, 2015)

# Semi-supervised Net

**Sentence** encoder with attention

Persuasion prediction via softmax

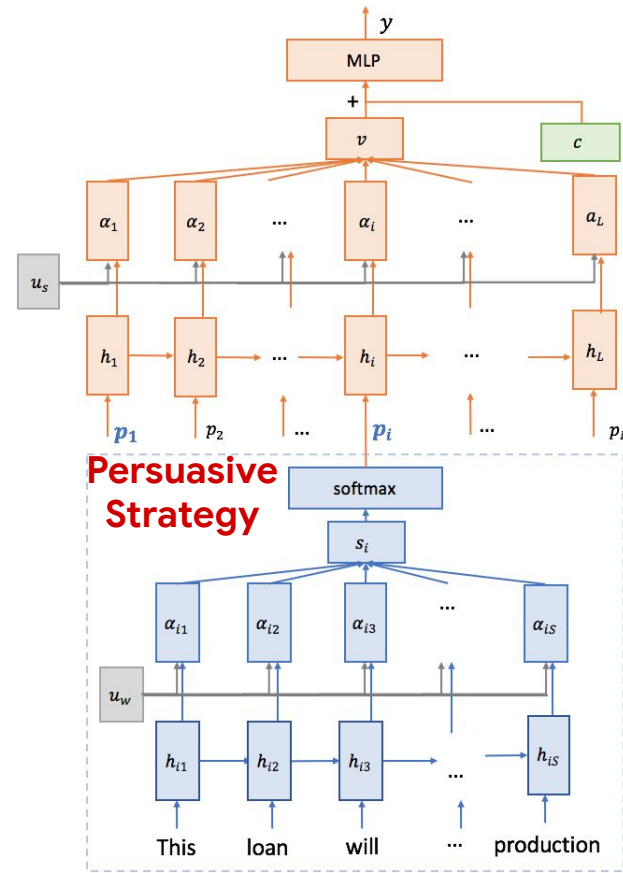
$$p_i = \text{softmax}(W_v \cdot s_i + b_v)$$



(Bahdanau et al., 2014; Yang et al., 2016)

# Semi-supervised Net

Document encoder



Document Encoder

Sentence Encoder

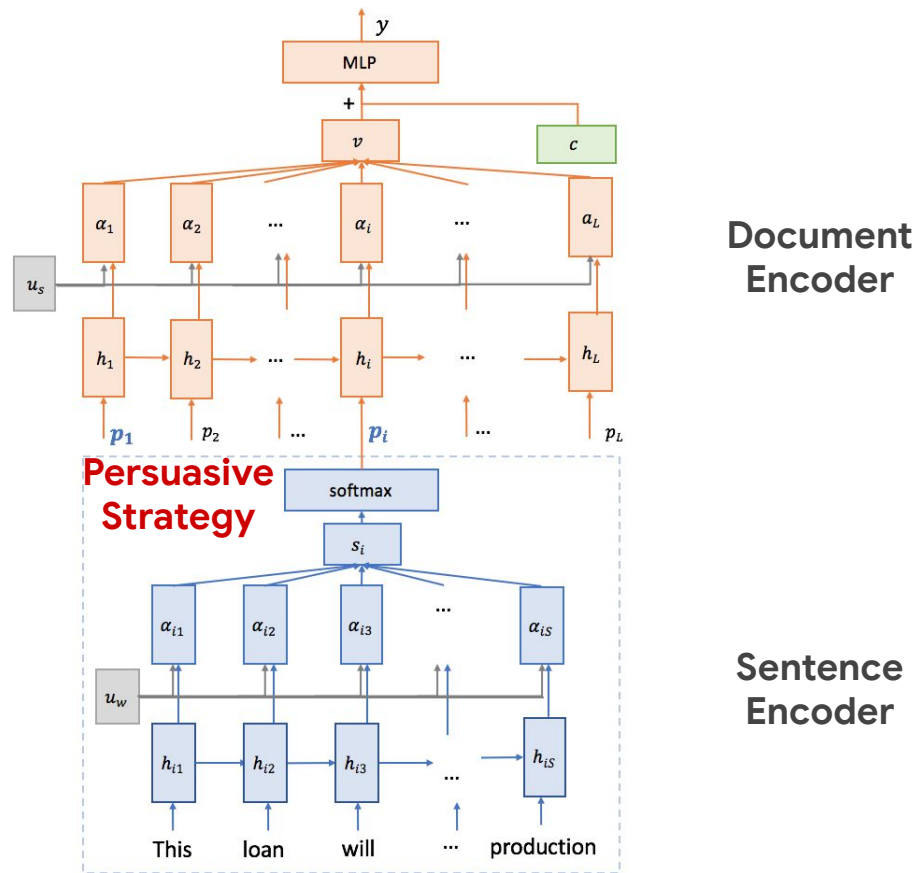
(Bahdanau et al., 2014; Yang et al., 2016)

# Semi-supervised Net

Document encoder

Semi-supervised objective

$$l = \gamma \sum_d (y_d - \bar{y}_d)^2 - \beta \sum (-g_i \log p_i)$$



(Bahdanau et al., 2014; Yang et al., 2016)



# Dataset Construction



- 42K advocacy messages with document level labels
- 3K sentences annotated with persuasion strategies via Amazon Mechanical Turk

# Results on Predicting Persuasion Strategies

Model	Sentence-Level		Doc-Level
	Accuracy	F1	RMSE
Sentence Only (SVM)	0.34	0.17	
Sentence Only (GRU)	0.51	0.47	

# Results on Predicting Persuasion Strategies

Model	Sentence-Level		Doc-Level
	Accuracy	F1	RMSE
Sentence Only (SVM)	0.34	0.17	
Sentence Only (GRU)	0.51	0.47	
Supervised Sentence + Doc (Hierarchical Net)	0.48	0.43	1.15

# Results on Predicting Persuasion Strategies

Model	Sentence-Level		Doc-Level
	Accuracy	F1	RMSE
Sentence Only (SVM)	0.34	0.17	
Sentence Only (GRU)	0.51	0.47	
Supervised Sentence + Doc (Hierarchical Net)	0.48	0.43	1.15
Semi-supervised Sentence + Doc (Semi + Hierarchical Attention Net)	<b>0.57</b>	<b>0.52</b>	1.04

[https://github.com/GT-SALT/Persuasion\\_Strategy](https://github.com/GT-SALT/Persuasion_Strategy)

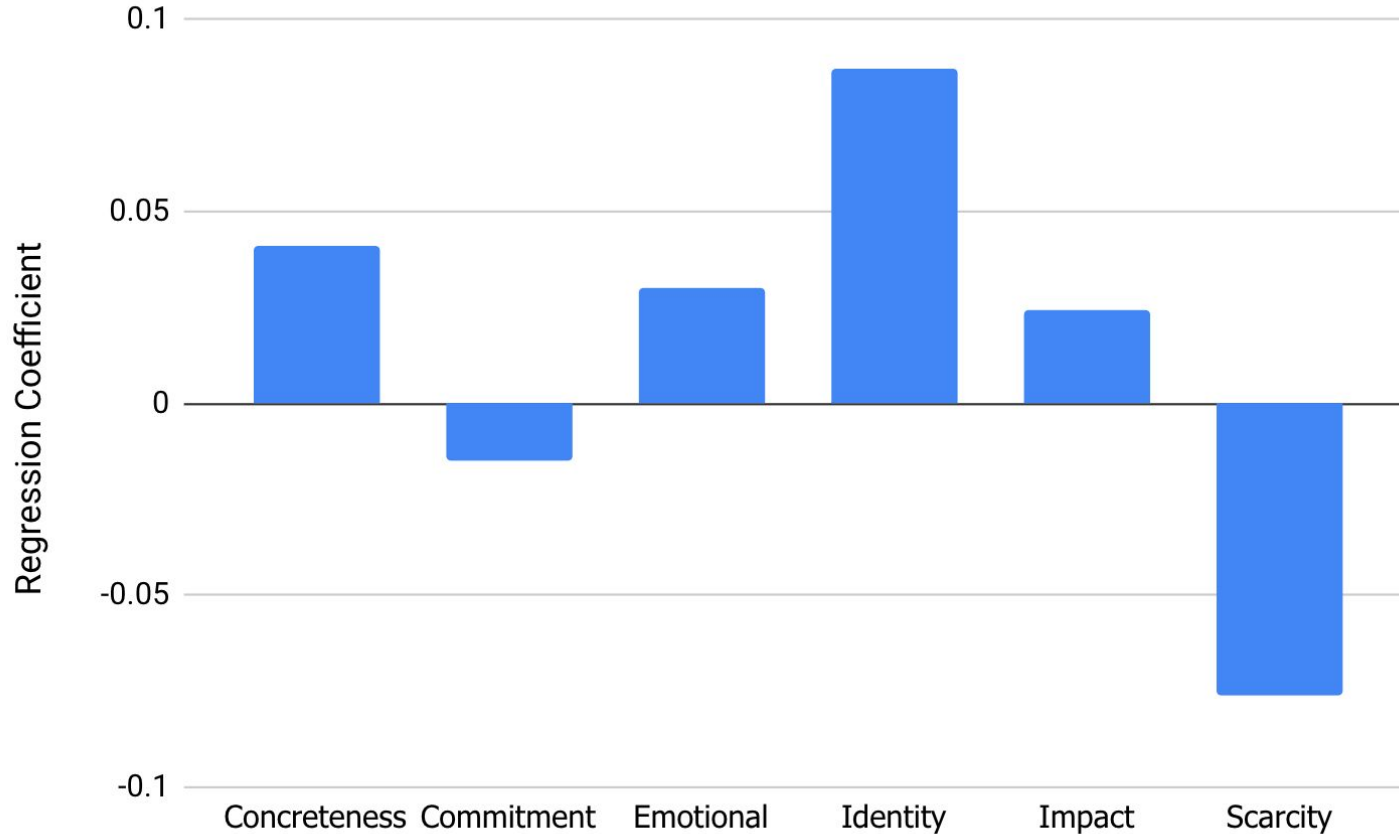
# Representative Lexicon for Persuasive Strategies

Strategy	Lexicon with higher attentional weight
Commitment	<i>Joined, lenders, lend, loan, join, loaned, made, lent</i>
Concreteness	<i>Women, married, old, heads, year-old, sells, years, business</i>
Emotion	<i>Hard, thank, better, grief, great, maybe, help, please, happy</i>
Identity	<i>Captain, promotion, form, spirits, members, team</i>
Impact	<i>Improve, new, better, use, products, more, order, use</i>
Scarcity	<i>Minutes, left, now, soon, expire, go, hours, days, number</i>

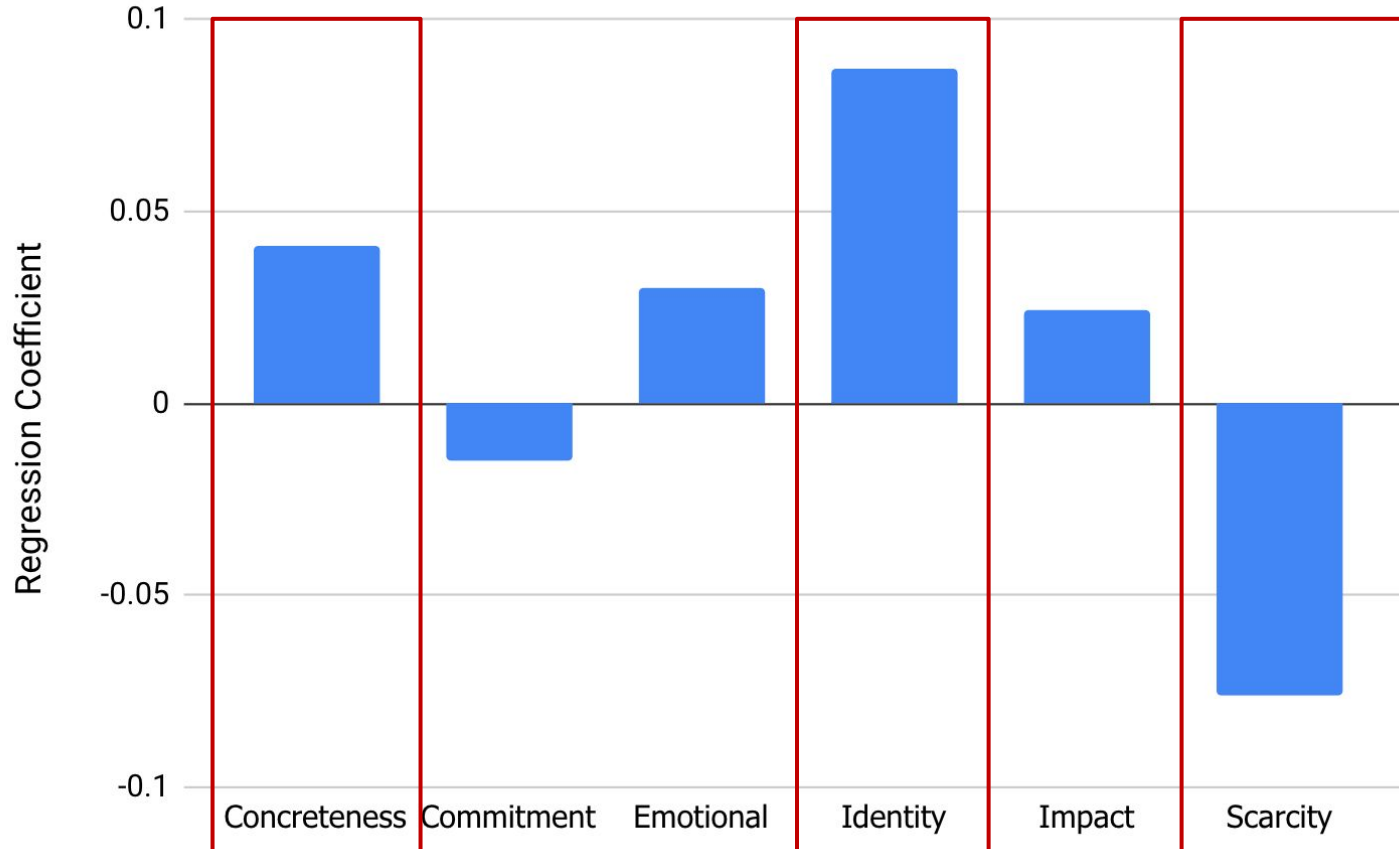
# Modeling Persuasion in Language

- ✓ Q1: Operationalized a set of persuasion strategies
- ✓ Q2: Predicted persuasive strategies via semi-supervised nets with document supervision
- Q3: How does persuasion influence request success?

# To Explain the Influence of Persuasion Strategies



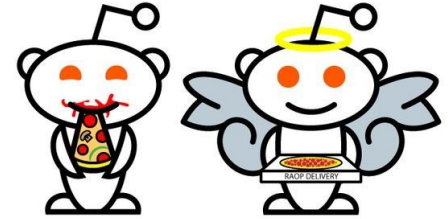
# Identity and Concreteness Matter, Not Scarcity





# Generalizing Model to Random Acts of Pizza

Random Acts of Pizza on Reddit (r/RAOP)



↑  
50



**[REQUEST] I battled through a cold, took 4 exams and gave 2 presentations all in 1 week. I just found out I have all A's because of my hard work!**

submitted 2 days ago by OriginalWF



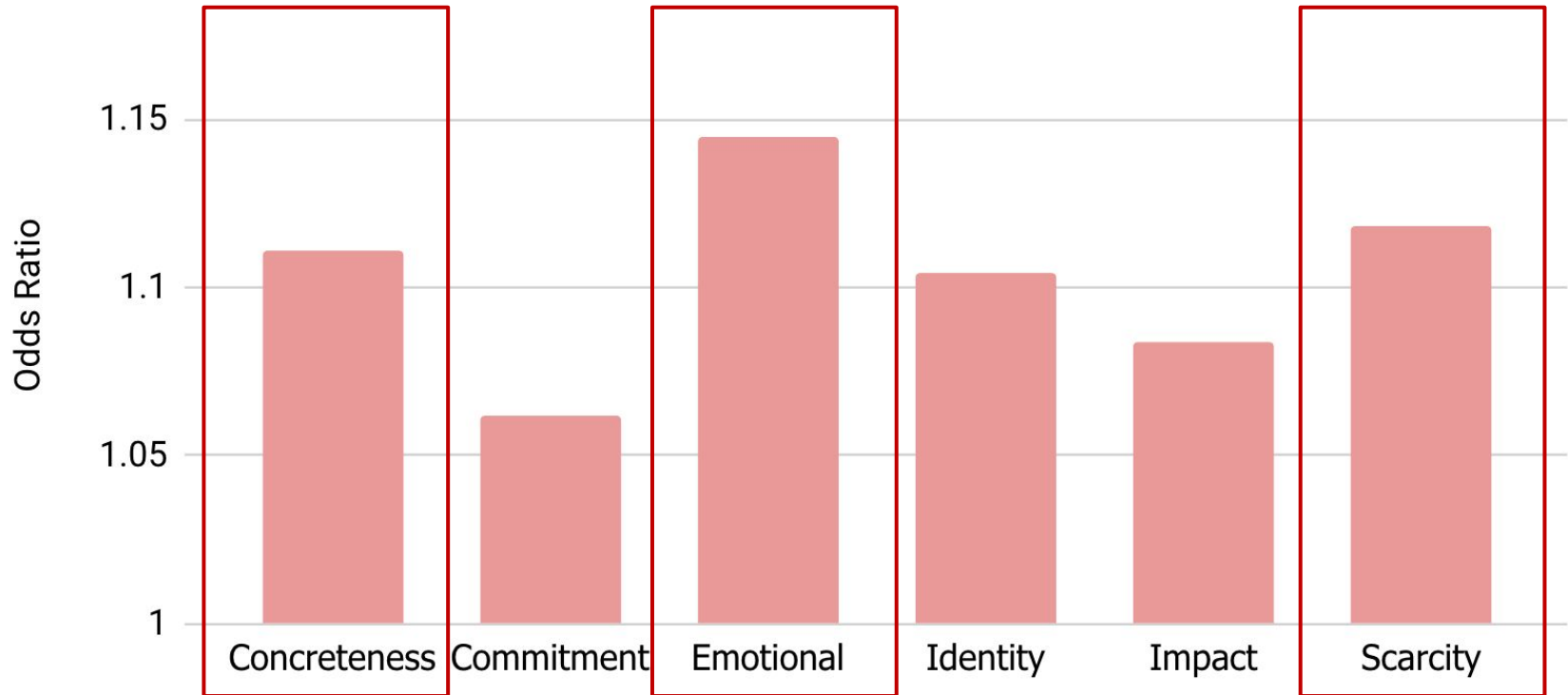
**Small Fish (15)**

My wife and I have been sick for the past week while working and taking care of our daughter. I just found out that I passed all my exams and I have straight A's in all my classes, which is a first for my entire college career. I want to celebrate but we just payed rent, which means we don't have the ability to go out.

If anyone could help with a pizza, I'd appreciate it a bunch!

2 comments share save hide report

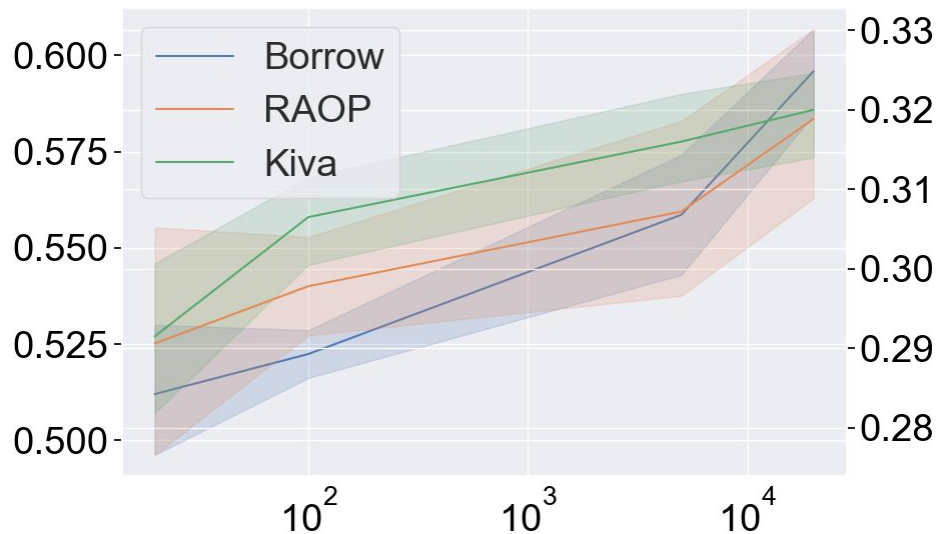
# Top Effective Strategies on /r/RAOP: Emotion, Scarcity, Concreteness



# Modeling Persuasion in Language

- ✓ Q1: Operationalized a set of persuasion strategies
- ✓ Q2: Predicted persuasive strategies via semi-supervised nets with document supervision
- ✓ Q3: Showed persuasive strategies differently correlate with request success

# Similar Trend on More Diverse Datasets



Latent variable model to disentangle **content** and **persuasion strategies** in good-faith requests

(ongoing work)

# Overview of This Talk

1. Model Persuasion in Language
- 2. Neutralize Subjectively Biased Text**
3. Language and Social Roles in Online Health Communities



## 2. Neutralizing Biased Text

Reid Pryzant, Richard Diehl Martinez, Nathan Dass, Sadao Kurohashi, Dan Jurafsky, Diyi Yang.  
Automatically Neutralizing Subjective Bias in Text. AACL 2020.

(Slides credit to Reid Pryzant)



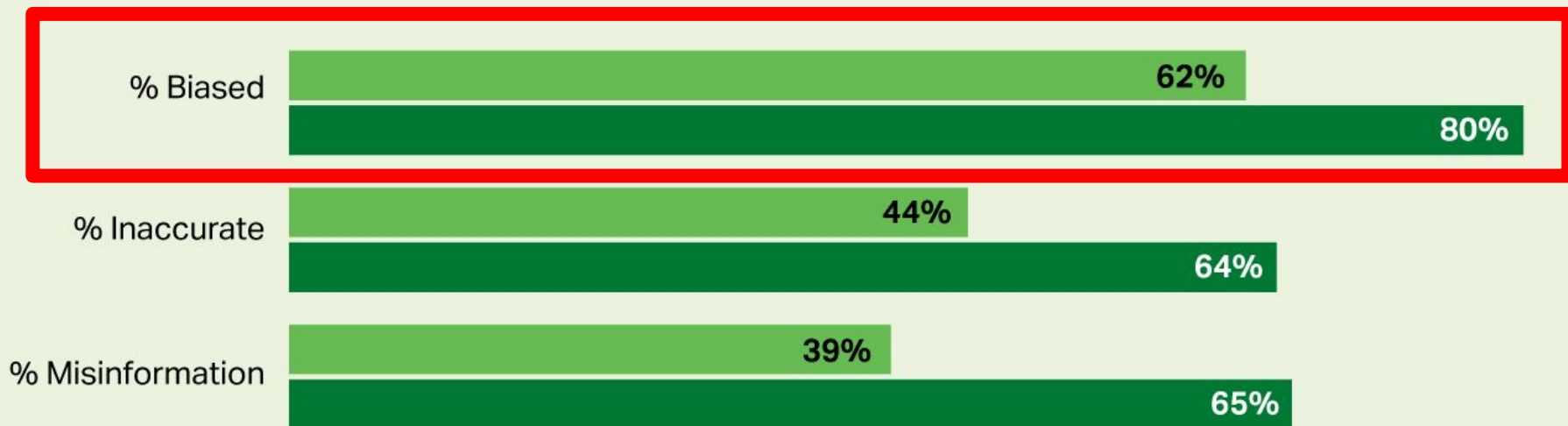
## Stanford, Kyoto & Georgia Tech Model 'Neutralizes' Biased Language

While AI is delivering unprecedented progress and convenience, the increasing implementation of AI technologies has also triggered ...

[medium.com](https://medium.com)

## U.S. Adults' Average Estimates of the Percentage of Bias, Inaccuracy and Misinformation Seen in News Coverage

■ Traditional news media   ■ Social media



GALLUP/KNIGHT FOUNDATION

*American Views: Trust, Media and Democracy*



# What Makes One Headline Biased and Another Neutral?

CARIBFLAME



**John McCain Exposed As An Agent Of The Rothschilds**



The Rothschilds have been secretly funneling money to the US Senator and former presidential runner, John McCain, to influence his policies

?



Sign in  
Contribute →

The Guardian

News Opinion Sport Culture Lifestyle

US Elections 2020 World Environment Soccer US Politics More

**John McCain**  
McCain accused of accepting improper donations from Rothschilds

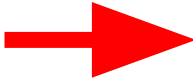
# Can Suggest Less Biased Alternatives to Text?



## John McCain Exposed As An Agent Of The Rothschilds



The Rothschilds have been secretly funneling money to the US Senator and former presidential runner, John McCain, to influence his policies

A screenshot of a news article from The Guardian. The top navigation bar includes "Sign in", "Contribute", and "The Guardian" logo. Below the navigation are categories: "News", "Opinion", "Sport", "Culture", "Lifestyle". A sub-navigation bar lists "US Elections 2020", "World", "Environment", "Soccer", "US Politics", and "More". The main image is a close-up of John McCain speaking at a microphone. Below the image is the name "John McCain" and the headline "McCain accused of accepting improper donations from Rothschilds".

Sign in  
Contribute →  
The Guardian  
News Opinion Sport Culture Lifestyle  
US Elections 2020 World Environment Soccer US Politics More  
John McCain  
McCain accused of accepting improper donations from Rothschilds

# Subjectivity bias

This is bias via *inappropriate subjectivity*:

- ✓ attitudes
- ✓ presuppositions
- ✓ casting doubt

John McCain exposed as an agent of the Rothschilds



John McCain described as an agent of the Rothschilds

biased via

1. “exposed”
2. “agent of the rothschilds”

biased via

1. ~~“exposed”~~
2. “agent of the rothschilds”

**subjectivity bias**  
*presupposes* John is  
an agent

**biased, but not  
subjectivity bias**  
anti-semitic trope

John McCain **exposed** as an agent of the Rothschilds



John McCain described as an agent of the Rothschilds

biased via

1. "exposed"

2. "agent of the rothschilds"

biased via

1. ~~"exposed"~~

2. "agent of the rothschilds"

# Three Types of Subjectivity Bias

## Framing bias

- ✓ *Most of the gameplay is **pilfered from ddr***

## Epistemological bias

- ✓ *Developing a new downtown **will bring back** our arts.*

## Demographic bias

- ✓ *A lead programmer usually spends **his career...***

# Neutralizing Subjectivity Bias

## Framing bias

- ✓ *Most of the gameplay is **pilfered from ddr***

based on

## Epistemological bias

- ✓ *Developing a new downtown **will bring back** our arts.*

which its promoters hope

## Demographic bias

- ✓ *A lead programmer usually spends **his career...***

their careers

# This follows NPOV Policy on Wikipedia

All encyclopedic content on [Wikipedia](#) must be written from a **neutral point of view (NPOV)**, which means representing fairly, proportionately, and, as far as possible, without editorial bias, all of the significant [views](#) that have been [published by reliable sources](#) on a topic.





# Fifteenth United States Army: Difference between revisions

From Wikipedia, the free encyclopedia

Browse history interactively

Revision as of 14:05, 27 November 2008 (edit)

GraemeLeggett (talk | contribs)

(→*Early formation: ref*)

← Previous edit

Revision as of 16:02, 29 December 2008 (edit) (undo)

142.177.31.185 (talk)

(*"the legendary Gen. Patton" seems juuust a bit POV*)

Next edit →

Line 26:

}}

The "Fifteenth United States Army" was the last [[field army]] to see service in northwest Europe during [[World War II]] and was the final command of **the legendary Gen.** [George S. Patton]]. The Fifteenth Army served two separate missions while assigned to the area. During the later stages of World War II its mission was training and rehabilitating units and acting as a defensive line against counterattacks. After the war its mission was to carry out occupation duties and to gather historical information related to the [[European Theater

Line 26:

}}

The "Fifteenth United States Army" was the last [[field army]] to see service in northwest Europe during [[World War II]] and was the final command of **General** [George S. Patton]]. The Fifteenth Army served two separate missions while assigned to the area. During the later stages of World War II its mission was training and rehabilitating units and acting as a defensive line against counterattacks. After the war its mission was to carry out occupation duties and to gather historical information related to the [[European Theater of Operations]]. or ETO. The

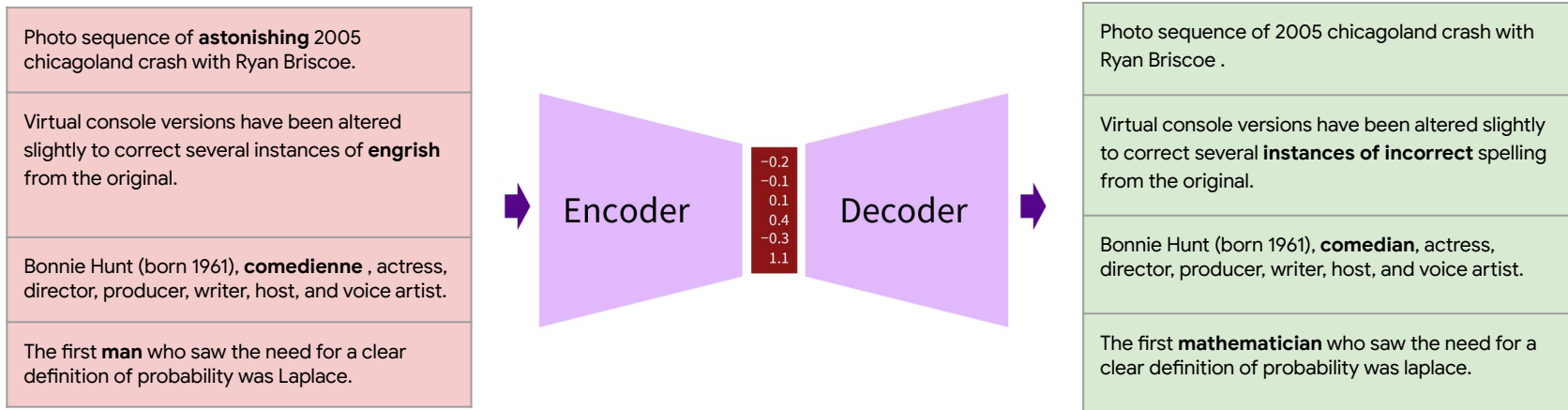
# A Large Scale Wikipedia Neutrality Corpus

The first parallel corpus of biased language, with 180,000 sentence pairs

Text with subjective bias	Corresponding neutral point of view
Kathy Kirby, 1960's <b>blonde singing legend</b>	Kathy Kirby, 1960's <b>singer</b>
Go is <b>the deepest</b> game in the world	Go is <b>one of the deepest game</b> in the world
The authors' <b>expose</b> on nutrition studies	The authors' <b>statements</b> on nutrition studies
Marriage is a <b>holy union</b> of individuals	Marriage is a <b>personal union</b> of individuals

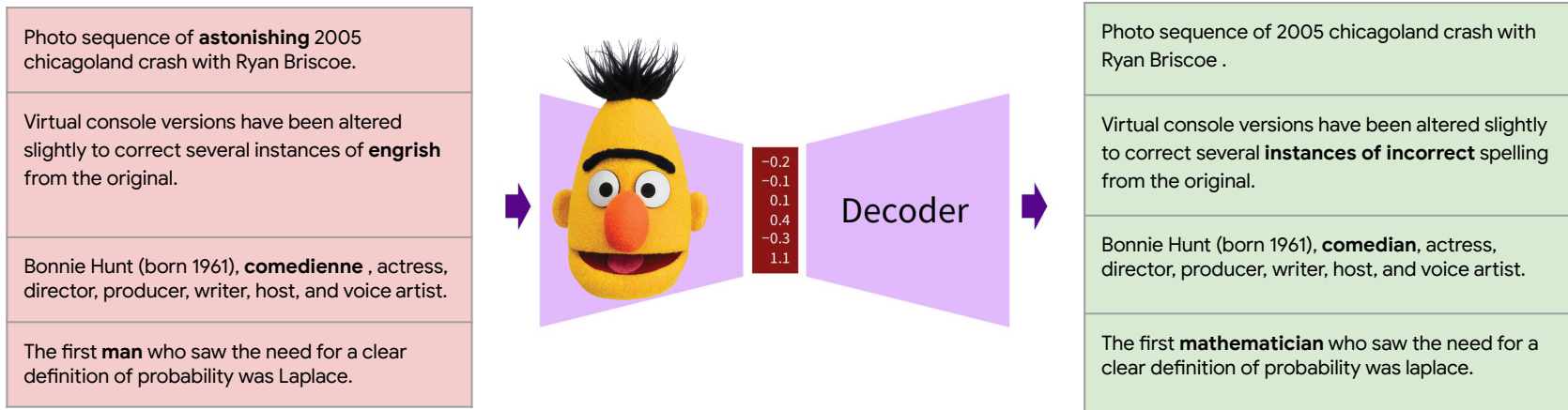
# Method 1: Concurrent

## Seq2seq (with copy mechanism (See et al. 2017) )



# Method 1: Concurrent

## Seq2seq (with copy mechanism (See et al. 2017) ) + Bert

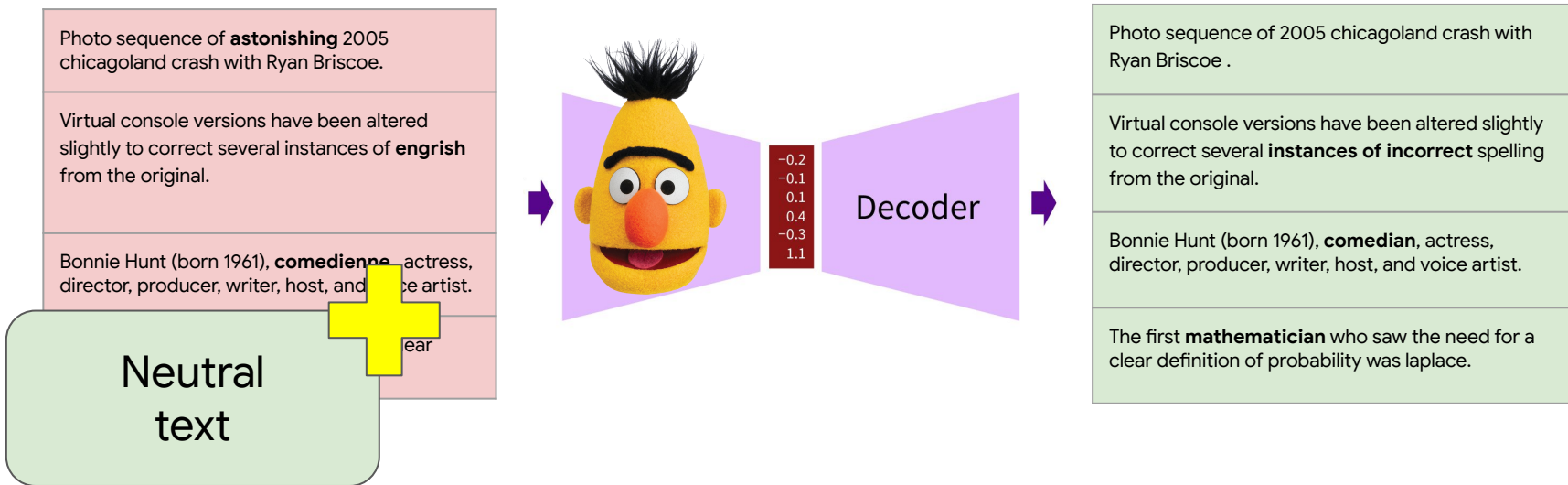


# Method 1: Concurrent

Seq2seq (with copy mechanism (See et al. 2017) )

+ Bert

+ Pretraining (as denoising autoencoder) on the unbiased corpus!



# Method 1: Concurrent

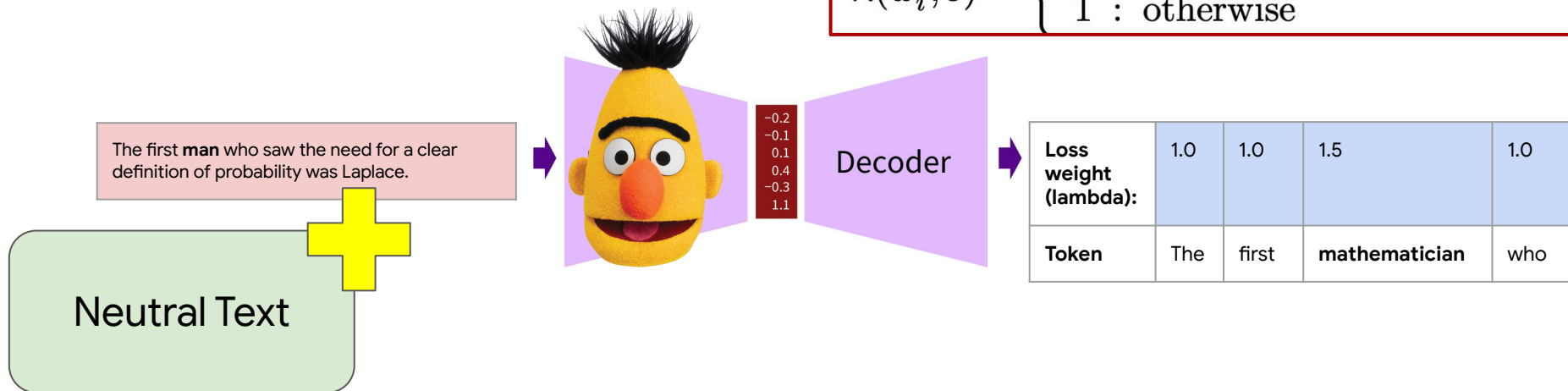
Seq2seq (with copy mechanism (See et al. 2017) )

+ Bert

+ **Pretraining** on the unbiased corpus

+ **Token-weighted loss function**

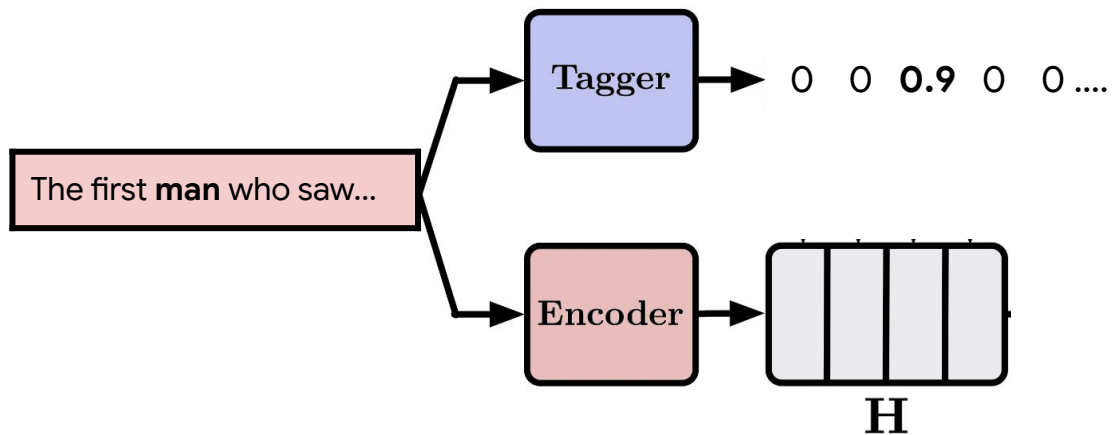
$$\mathcal{L}(s, t) = - \sum_{i=1}^m \lambda(w_i^t, s) \log p(w_i^t | s, w_{<i}^t) + c$$
$$\lambda(w_i^t, s) = \begin{cases} \alpha & : w_i^t \notin s \\ 1 & : \text{otherwise} \end{cases}$$



# Method 2: Modular

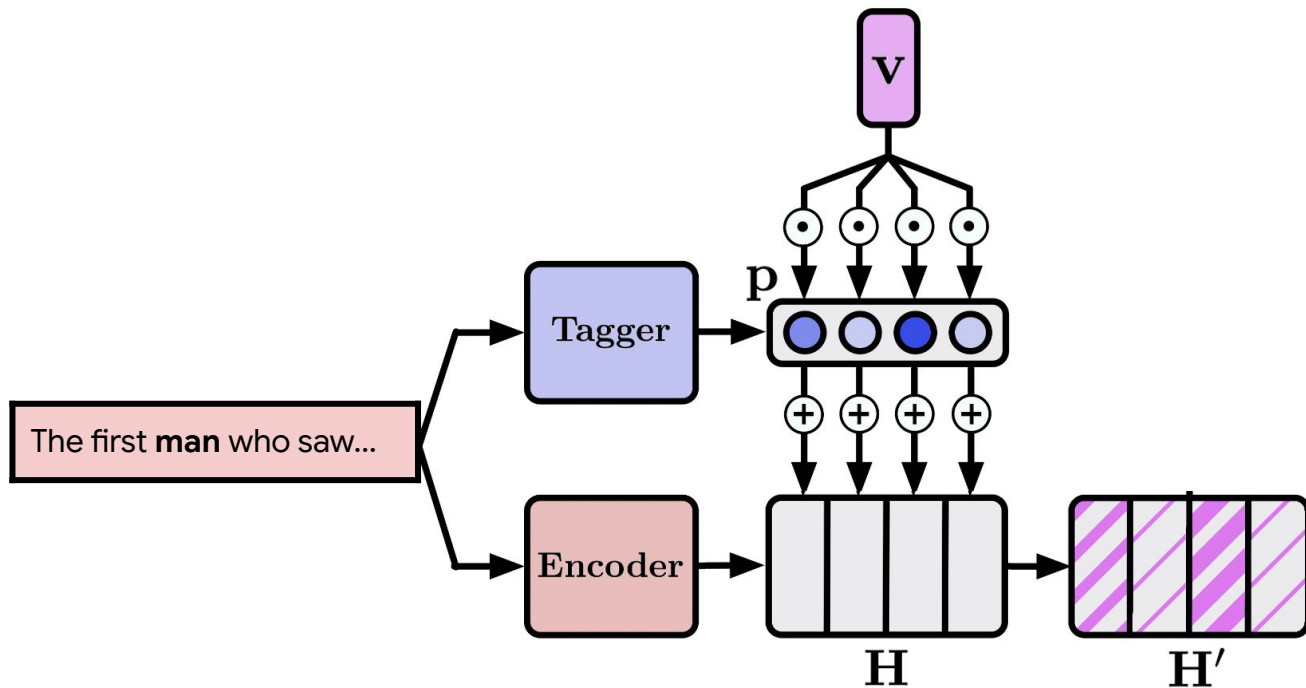
Give the source to

1. an encoder
2. a **tagger** that predicts possibly biased words



# Method 2: Modular

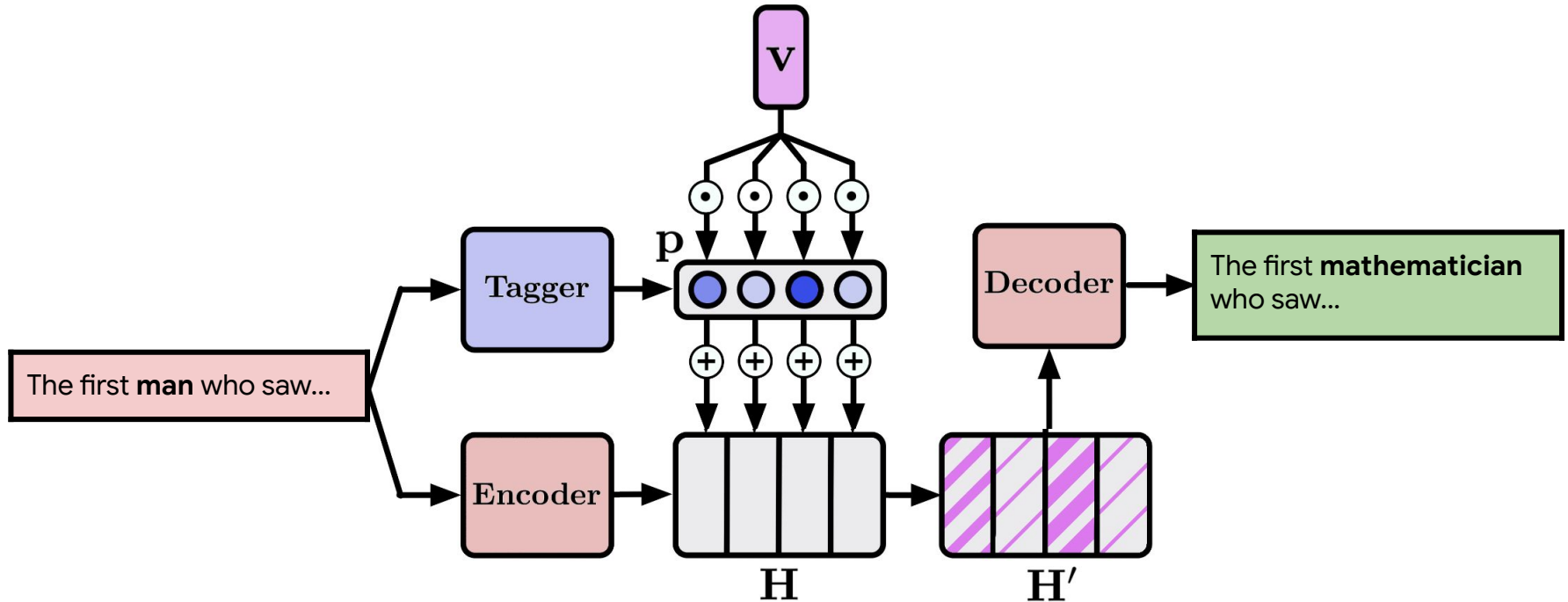
Use the tagger's predictions to mix in a “change this word!” embedding





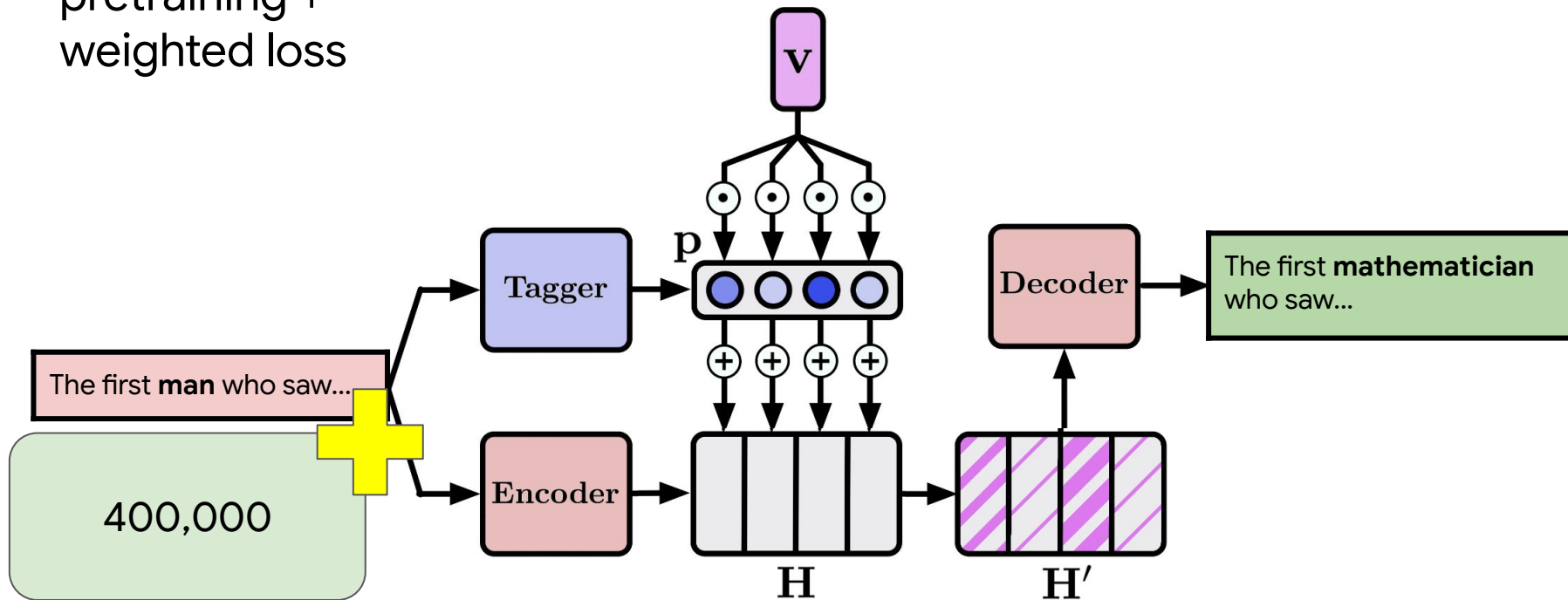
# Method 2: Modular

Then decode as normal



# Method 2: Modular

Use the same pretraining + weighted loss



## Method 1: Concurrent

### PROS

- Straightforward
- Easy to use

### CONS

- Opaque
- Uncontrollable

## Method 2: Modular

### PROS

- Controllable
- Interpretable

### CONS

- Complicated
- Harder to train

# In-Domain Results (train on **wiki**, test on **wiki**)

Method	BLEU	Accuracy	Fluency	Meaning	Bias
Source Copy	91.33	0.00	-	-	-
Detector (always delete biased word)	92.43*	38.19*	-0.253	1.108	-0.324
Detector (predict substitution from biased word)	92.51	36.57*	-0.233	1.139	-0.327
Delete Retrieve (ST) (Li et al. 2018)	88.46*	14.50*	-0.209	1.294	-0.456
Back Translation (ST) (Prabhumoye et al. 2018)	84.95*	9.92*	-0.359	1.126	-0.390
Transformer (MT) (Vaswani et al. 2017)	86.40*	24.34*	-0.259	0.905	-0.458
Seq2Seq (MT) (Luong, Pham, and Manning 2015)	89.03*	23.93	-0.423	1.294	-0.436

**Fluency**: how much more fluent is the output compared to the source?

⇒ **higher is better**

**Meaning**: how well does the output preserve the meaning of the source?

⇒ **higher is better**

**Bias**: how much more biased is the output compared to the source?

⇒ **Lower is better**

# In-Domain Results (train on **wiki**, test on **wiki**)

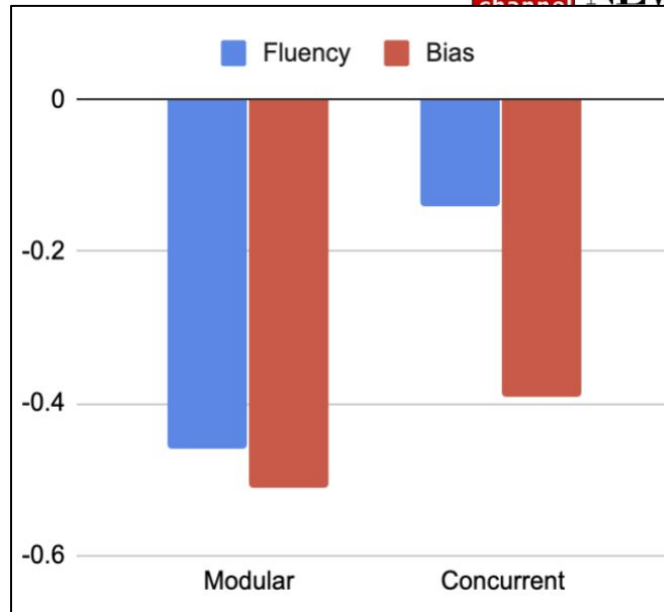
Method	BLEU	Accuracy	Fluency	Meaning	Bias
Source Copy	91.33	0.00	-	-	-
Detector (always delete biased word)	92.43*	38.19*	-0.253	1.108	-0.324
Detector (predict substitution from biased word)	92.51	36.57*	-0.233	1.139	-0.327
Delete Retrieve (ST) (Li et al. 2018)	88.46*	14.50*	-0.209	1.294	-0.456
Back Translation (ST) (Prabhumoye et al. 2018)	84.95*	9.92*	-0.359	1.126	-0.390
Transformer (MT) (Vaswani et al. 2017)	86.40*	24.34*	-0.259	0.905	-0.458
Seq2Seq (MT) (Luong, Pham, and Manning 2015)	89.03*	23.93	-0.423	1.294	-0.436
Base	89.13	24.01	-	-	-
+ <i>loss</i>	90.32*	24.10	-	-	-
+ <i>loss</i> + <i>pretrain</i>	92.89*	34.76*	-	-	-
+ <i>loss</i> + <i>pretrain</i> + <i>detector</i> (MODULAR)	93.52*	<b>46.80*</b>	-0.078	0.996	<b>-0.467</b>
+ <i>loss</i> + <i>pretrain</i> + <i>BERT</i> (CONCURRENT)	<b>93.94</b>	45.87	<b>0.132</b>	<b>0.758</b>	-0.423
Target copy	100.0	100.0	-0.077	1.128	-0.551



# Test on News Headlines



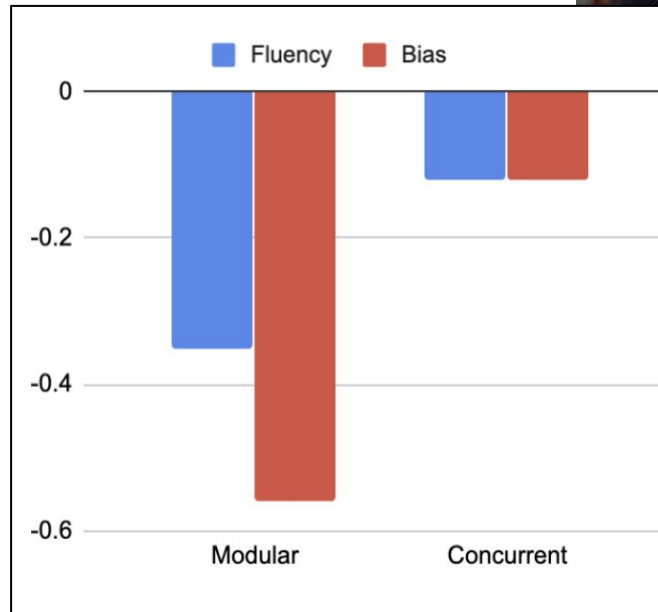
	News Headlines
<b>Original</b>	Zuckerberg <b>claims</b> Facebook can...
<b>Modular</b>	Zuckerberg <b>stated</b> Facebook can...
<b>Concurrent</b>	Zuckerberg <b>says</b> Facebook can...



# Test on Campaign Speeches



	Campaign speeches
<b>Original</b>	This includes <b>amazing</b> Americans like...
<b>Modular</b>	This includes Americans like...
<b>Concurrent</b>	This includes <b>some</b> Americans like...





# Overview of This Talk

1. Model Persuasion in Language
2. Neutralize Subjectively Biased Text
- 3. Language and Social Roles in Online Health Communities**



### 3. Modeling Social Roles to Support Patient Communication in Online Health Communities

**Diyi Yang**, Robert Kraut, Tenbroeck Smith, Elijah Mayfield, and Dan Jurafsky. *Seekers, Providers, Welcomers, and Storytellers: Modeling Social Roles in Online Health Communities*. CHI, 2019. **Best paper honorable mention**

**Diyi Yang**, Zheng Yao, Joseph Seering, and Robert Kraut. *The Channel Matters: Self-disclosure, Reciprocity and Social Support in Online Cancer Support Groups*. CHI, 2019. **Best paper honorable mention**

# Cancer Survivor Network – An Online Cancer Support Group



## Cancer Survivors Network

**CSN Login**

**Username**

**Password**

Go

[Forgot username or password?](#)

**CSN**

[Discussion Boards](#)

[Announcements](#)

[Member Resource library](#)

**CSN Home**

### Discussion boards

- [Log in](#) to post new content in the forum.

# Cancer Survivor Network – An Online Cancer Support Group



## Cancer Survivors Network

**CSN Login**

Username

**CSN**

Discussion Boards

Announcements

Member Resource library

**13**-year data since 2005

**66K** users

**140K** threads and **1.3M** replies

*I was diagnosed with Invasive Ductal Carcinoma grade 2. I'm told I will need chemo. I don't understand. Any words of that will help me wrap my head around this nightmare?*



*Since you are a triple positive they can put you on hormones and the chance of recurrence is low. Listen to your chemo nurse ...*



*It gives me faith that you can have cancer and live a full life. Sorry to hear. God bless you. Stay strong please!*



**This conversation has been paraphrased.**

28%

of Internet users have used online support group for  
medical information (Fox 2009)

# Modeling Social Roles to Better Support Patient



Receive Timely Help



Match with Support Providers



Connect with Similar Peers



# Modeling Social Roles on CSN



1. How to identify social roles that people occupy
2. How do roles influence members' participation?



# Five Facets Social Role Framework

A cluster of **interaction** patterns regulated by **expectations** adopted by **people** in a **context** to achieve specific **goals**

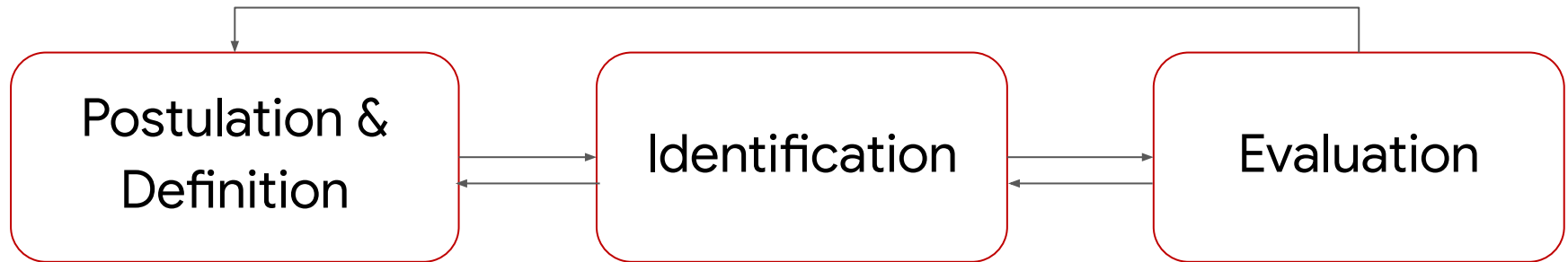
*“The role concept centers upon behaviors that are characteristic of persons in a context.”*  
— Bruce J Biddle 1979

*“A social role is a comprehensive pattern of behavior and attitudes, constituting a strategy for coping with a recurrent set of situations”* — Ralph H Turner 1990

# Generic Methodology for Role Identification

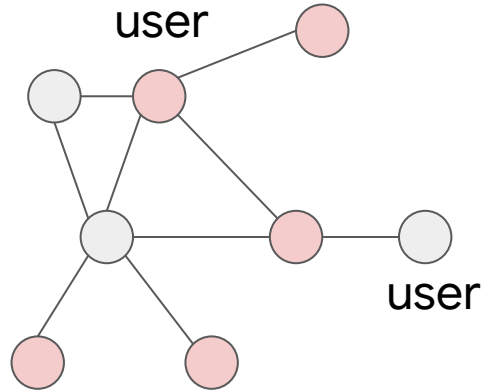
A repeated cycle of role **postulation**, **definition**, **identification** and **evaluation**.

— *A version of the Scientific Method*



# Postulation & Definition: The Facet of Interaction

## Network-based Measures



user-user reply network

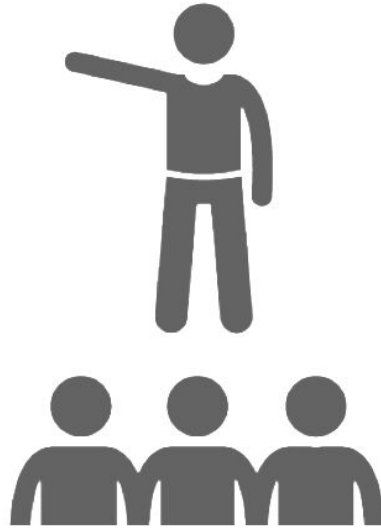
## Content-based Measures

- ✓ # seek request, # comments
- ✓ Emotional aspects: *anger, sadness*
- ✓ Social concerns: *friend, family, social*
- ✓ Religious orientation: *religious, death*
- ✓ Self-focus: *I, you, he/she*
- ✓ Topics modeling

# Postulation & Definition: The Facet of Context

Differentiate behaviors  
in two contexts on CSN:

- ✓ Public
- ✓ Private



Discussion Boards



Private Chats

# Postulation & Definition: The Facet of Goal



Since you are a triple positive they can put you on hormones and the chance of recurrence is low. Listen to your chemo nurse ...

Informational Support



It gives me faith that you can have cancer and live a full life. Sorry to hear that. God bless you . Please stay strong!

Emotional Support

# Automatic Measurement of the Facet of Goal



1. Seek emo support ( $r=0.64$ )
2. Provide emo support ( $r=0.75$ )
3. Provide empathy ( $r=0.72$ )
4. Provide appreciation ( $r=0.67$ )
5. Provide encouragement ( $r=0.64$ )

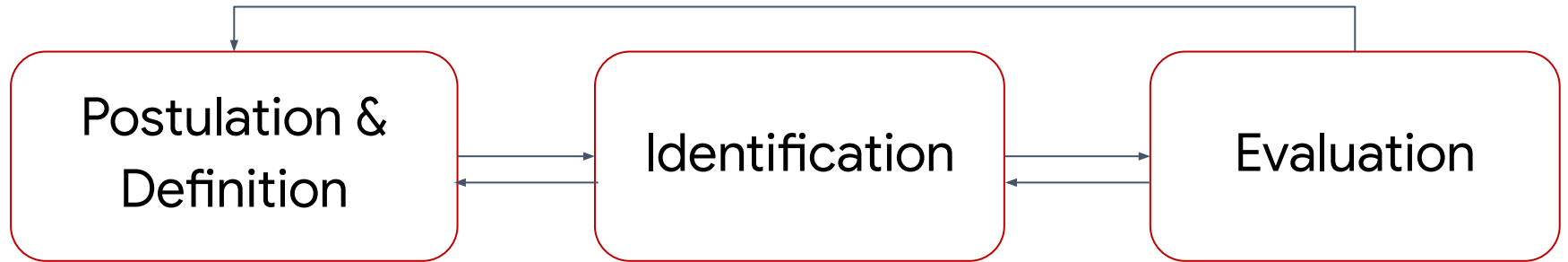
Reasonable correlations between model predictions and human judgements



6. Seek info support ( $r=0.73$ )
7. Provide info support ( $r=0.79$ )

Regression models trained on human-annotated data (Yang et al., 2017), with features from LIWC and word embeddings

# Role Identification Methodology



The facets of  
interaction, goal,  
context

Gaussian  
mixture  
models

# Modeling Social Roles via Mixture Model

Intuition: a user is a mixture of different social roles

$$p(\mathbf{x}) = \sum_{k=1}^K \pi_k \cdot \mathcal{N}(\mathbf{x} | \mu_k, \Sigma_k), \quad \sum_k \pi_k = 1$$

- ✓ User  $X$  is represented by the aforementioned features
- ✓ Select the number of roles  $K$  quantitatively and qualitatively



# Roles Identified by Our Model (trained on 66K users)

Emotional Support Provider

Newcomer Welcomer

Informational Support Provider

Story Sharer

Informational Support Seeker

Private Communicator

Private Support Provider

All-round Expert

Newcomer Member

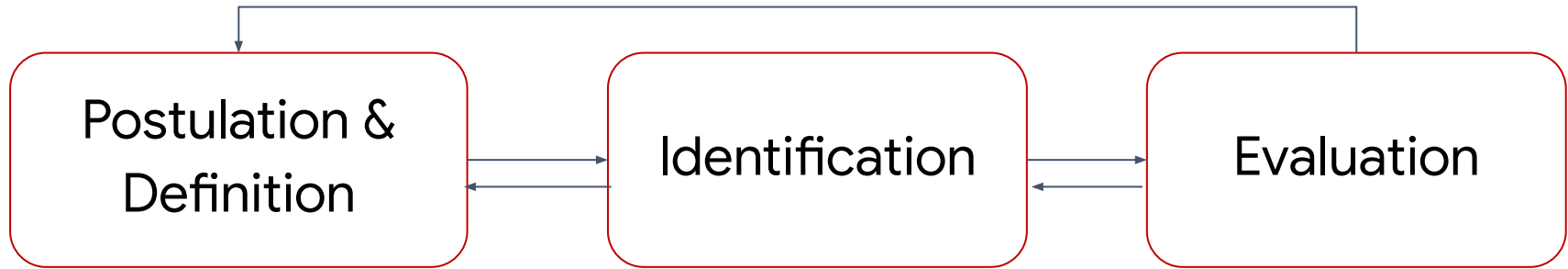
Knowledge Promoter

Private Networker

# Example Roles Identified by Our Model

Role Name	%	Typical Behaviors Listed in Importance
Emotional Support Provider	33.3	Provide emo support, appreciation, empathy, encouragement & empathy, info support, # subforums a user participated
Welcomer	15.9	Out-degree in forum, # replies, % of talk to newcomers, provide encouragement & empathy
Informational Support Provider	13.3	Provide info support, empathy in the forum, use words related to symptoms, anxiety, and drugs related words
Story Sharer	10.2	Initialize threads, positive and negative self-disclose, seek emo support, negative self-disclosure, seek info support
Informational Support Seeker	8.9	Initialize threads, seek info support, negative self-disclosure, seek emo support, use words related to disease and symptoms

# Role Identification Methodology



The facets of  
interaction, goal,  
context

Gaussian  
mixture models

1. Quantitative measures
2. Qualitative measures
3. Survey role holders
4. Downstream applications

# Role Evaluation: Qualitative Measures

Work with 6 moderators on CSN to assess the derived roles



*“ It seems very **comprehensive** and there are so many different examples, so I feel like it is **covered very well** with your different roles and labels. ”*

The identified roles were comprehensive

# Role Evaluation: Qualitative Measures

Work with 6 moderators on CSN to assess the derived roles



*“The one that I think did not emerge is the **policeman**, these people complain to moderators when some people are doing things wrong.”*

Model failed to capture the “*defenders*”

# Role Evaluation: Qualitative Measures

Work with 6 moderators on CSN to assess the derived roles



*“there are **not a lot of them**, but they kind of stick in your memories since they are telling others what to do.”*

Model failed to capture the “*defenders*”

# Modeling Social Roles on CSN

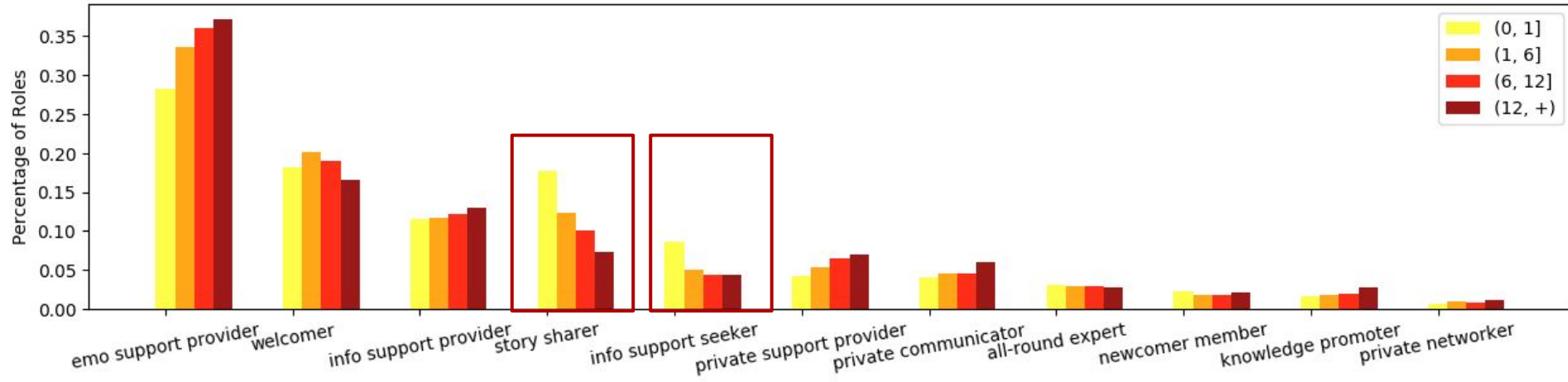


1. What roles do people occupy?

A mixture model that identifies 11 functioning roles

2. How do roles influence members' participation?

# Roles People Enact Change with Time on CSN

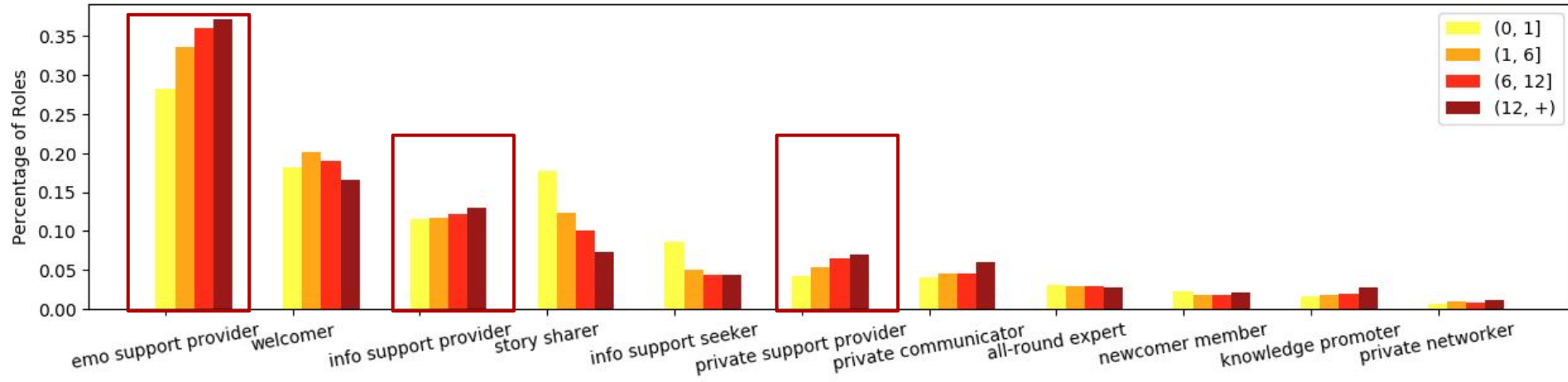


Among those who stay on CSN for at least 12 months:

- ✓ Support seekers and story sharer decline with tenure



# Roles People Enact Change with Time on CSN



Among those who stay on CSN for at least 12 months:

- ✓ Support seekers and story sharer decline with tenure
- ✓ Support providers increase with tenure

# From Roles Seeking Sources to Ones Offering Help

12 interviews of users on Cancer Survivor Network



*I initially stayed because information was important, but **over time**, I found talking with people who had similar experiences is **more helpful***

# From Roles Seeking Sources to Ones Offering Help

12 interviews of users on Cancer Survivor Network



*I'm now looking for **helping** people who are seeking for advice.*

# Modeling Social Roles on CSN



1. What roles do people occupy?

A mixture model that identifies 11 functioning roles

2. How do roles influence members' participation?

Members frequently changes roles from ones that seek resources to ones offering help

# Automated Intervention to Improve Interaction



Provide Timely Help



Match with Support Providers



Connect with Similar Peers



# Our Deployed Recommender System\* on CSN

Home | About CSN | CSN Help | Contact CSN

**American Cancer Society**

## Cancer Survivors Network

Search CSN content  
Search CSN members

Discussion Boards | CSN Chatroom | CSN Email | Resources | About Me | Cancer.org

Discussion boards Log Out

[Add new Forum topic](#)

**Recommended Threads for You**

- Renal mass ...New here to this group posted by [Acelang](#) at [Kidney Cancer](#)
- New to the Site - what next? posted by [aboelter99](#) at [Kidney Cancer](#)
- Cramping with votrient posted by [Sslee723](#) at [Kidney Cancer](#)
- I won the Lottery!! posted by [RadioRon](#) at [Kidney Cancer](#)
- Post op digestion issues posted by [cwinsteadslo](#) at [Kidney Cancer](#)

**Recommended Members for You**

- [MaryVig](#) from Ovarian Cancer
- [Acelang](#) from Kidney Cancer
- [Steve.Adam](#) from Kidney Cancer

\* Feature-based matrix factorization (Yang et al., 2014a; Yang et al., 2014b; Yang et al., 2014c)

# Our Deployed Recommender System\* on CSN

[Add to favorites](#) | [Manage your favorites](#)

## Renal mass ...New here to this group

**Acelang**  
Posts: 19  
Joined: Apr 2017


Hi I'm new here but very no nervous about findings on a CT scan I had done in the er .. a 5 cm renal mass was found along Apr 18, 2017 - 8:46 pm with enlarged lymph nodes my concern is 6 month prior this tumor was 2.6cm I don't see a doctor until next week but I'm worried because I have a lump in my side and back ...Have night sweats fatigue and back and stabbing pains in my stomach where the lump is

**How relevant is this thread to you?:**  
☆☆☆☆☆  
Your rating: None

[Add new comment](#) 1083 reads [Report as Inappropriate](#)

**That's a lot of growth** Apr 18, 2017 - 9:14 pm

Ace,



**icemantoo**

Do what you have to do to get this taken care of asap. It is either very aggressive or was measured 2 different ways like Ultrasound and CT. It should have been addressed at 2.6 cm as that is too large for watch and wait. At 5 cm a surgery only result is still very possible and if so you would need no further treatments other than scans.

You might be interested in...

[right kidney mass???](#)  
[atos](#) posted at [Kidney Cancer](#)

[Renal Cell Cancer](#)  
[gerard](#) posted at [Kidney Cancer](#)

[Help eliminate cancer](#)  
[drrhorho](#) posted at [Kidney Cancer](#)

[20 Year Old with Kidney Cancer](#)  
[veg4you](#) posted at [Kidney Cancer](#)

[HELP! JUST DIAGNOSED WITH RENAL CANCER! NEED A FRIEND TO TALK TOO!](#)  
[TQM659](#) posted at [Kidney Cancer](#)

\* Feature-based matrix factorization (Yang et al., 2014a; Yang et al., 2014b; Yang et al., 2014c)

# People (newcomers & oldtimers) On CSN Use Our Intervention

Over **11,000** people have signed up and are using our intervention on Cancer Survivor Network since 2018

<https://csn.cancer.org/forum>



# Recommendation Increase Reading outside Favorite Forum

Recommender Setting (Result till May, 2018)	Displayed	Hits	Hit Ratio (%)	Improvement over control
Recommend recent threads in favorite forum	6718	150	2.23	
Recommend based on history & restricted to favorite forum	7002	138	1.97 (ns)	-3%
Recommend based on history	6615	238	3.60 ***	+61%

Recommendations based on history and user roles are ongoing

# Explain Recommendation via Social Roles



“ Here are some *newcomers* you might want to *say hi* ”

“ Here are some *information experts* you could reach out to ”

# Summary of This Talk

1. Model Persuasion in Language
2. Neutralize Subjectively Biased Text
3. Language and Social Roles in Online Health Communities

# Other Work



Ideational  
Semantics

Social roles (Yang et al., ACL 2015)  
Social support (Yang et al., CHI 2017)  
Mental health & well-being (Yang et al., CHI 2019)



Interpersonal  
Semantics

Persuasion (Yang et al., NAACL 2019)  
Humor (Yang et al., EMNLP 2015)  
Confusion (Yang et al., L@S 2015)  
Edit intent on Wikipedia (Yang et al., EMNLP 2017)

Language includes both  
**Content** and **Social** information

# Socially Aware Language Technologies

- ❑ Language use in social context
  - ❑ Persuasion, bias, argumentation, formality, disfluency
- ❑ Socially low-resourced settings
  - ❑ Social contexts have very limited labeled data
  - ❑ How to harness the advances of unsupervised training
- ❑ NLP + X
  - ❑ Mental health and well-being
  - ❑ Education domain

**Thank You !**

Language Understanding in Social Context

**Diyi Yang**

diyi.yang@cc.gatech.edu

Twitter @Diyi\_Yang