

Lecture 17: Games, Min-Max and Equilibria

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Economic and game-theoretic reasoning —specifically, how agents respond to economic incentives as well as to each other’s actions– has become increasingly important in algorithm design. Examples: (a) Protocols for networking have to allow for sharing of network resources among users, companies etc., who may be mutually cooperating or competing. (b) Algorithm design at Google, Facebook, Netflix etc.—what ads to show, which things to recommend to users, etc.—not only has to be done using objective functions related to economics, but also with an eye to how users and customers *change* their behavior in response to the algorithms and to each other.

Algorithm design mindful of economic incentives and strategic behavior is studied in a new field called *Algorithmic Game Theory*. (See the book by Nisan et al., or many excellent lecture notes on the web.)

0.1 Game Theory

In the 1930s, polymath John von Neumann (professor at IAS, now buried in the cemetery close to downtown) was interested in applying mathematical reasoning to understand strategic interactions among people —or for that matter, nations, corporations, political parties, etc. He was a founder of *game theory*, which models rational choice in these interactions as maximization of some payoff function.

A starting point of this theory is the *zero-sum* game. There are two players, 1 and 2, where 1 has a choice of m possible moves, and 2 has a choice of n possible moves. When player 1 plays his i th move and player 2 plays her j th move, the outcome is that player 1 pays A_{ij} to player 2. Thus the game is completely described by an $m \times n$ *payoff* matrix.

-	scissors	paper	rock
rock	1	-1	0
paper	-1	0	1
scissors	0	1	-1

Figure 1: Payoff matrix for Rock/Paper/Scissor

This setting is called *zero sum* because what one player wins, the other loses. By contrast, war (say) is a setting where both parties may lose material and men. Thus their combined worth at the end may be lower than at the start. (Aside: An important stimulus for development of game theory in the 1950s was the US government’s desire to behave

“strategically ”in matters of national defence, e.g. the appropriate tit-for-tat policy for waging war —whether nuclear or conventional or cold.)

von Neumann was interested in a notion of equilibrium. In physics, chemistry etc. an equilibrium is a stable state for the system that results in no further change. In game theory it is a pair of strategies g_1, g_2 for the two players such that each is the optimum response to the other.

Let’s examine this for zero sum games. If player 1 announces he will play the i th move, then the *rational* move for player 2 is the move j that maximises A_{ij} . Conversely, if player 2 announces she will play the j th move, player 1 will respond with move i' that minimizes $A_{i'j}$. In general, there may be no *equilibrium* in such announcements: the response of player 1 to player 2’s response to his announced move i will not be i in general:

$$\min_i \max_j A_{ij} \neq \max_j \min_i A_{ij}.$$

In fact there is no such equilibrium in Rock/paper/scissors either, as every child knows.

von Neumann realized that this lack of equilibrium disappears if one allows players’ announced strategy to be a *distribution* on moves, a so-called *mixed* strategy. Player 1’s distribution is $x \in \mathbb{R}^m$ satisfying $x_i \geq 0$ and $\sum_i x_i = 1$; Player 2’s distribution is $y \in \mathbb{R}^n$ satisfying $y_j \geq 0$ and $\sum_j y_j = 1$. Clearly, the expected payoff from Player 1 to Player 2 then is $\sum_{ij} x_i A_{ij} y_j = x^T A y$.

But has this fixed the problem about nonexistence of equilibrium? If Player 1 announces first the payoff is $\min_x \max_y x^T A y$ whereas if Player 2 announces first it is $\max_y \min_x x^T A y$. The next theorem says that it doesn’t matter who announces first; neither player has an incentive to change strategies after seeing the other’s announcement.

THEOREM 1 (FAMOUS MIN-MAX THEOREM OF VON NEUMANN)

$$\min_x \max_y x^T A y = \max_y \min_x x^T A y.$$

Turns out this result is a simple consequence of LP duality and is equivalent to it. You will explore it further in the homework.

What if the game is not zero sum? Defining an equilibrium for it was an open problem until John Nash at Princeton managed to define it in the early 1950s; this solution is called a Nash equilibrium. We’ll return to it in a future lecture. BTW, you can still sometimes catch a glimpse of Nash around campus.

0.2 Nonzero sum games and Nash equilibria

Recall that a 2-player game is *zero sum* if the amount won by one player is the same as the amount lost by the other. Today we relax this. Thus if player 1 has n possible actions and player 2 has m , then specifying the game requires two $n \times m$ matrices A, B such that when they play actions i, j respectively then the first player wins A_{ij} and the second wins B_{ij} . (For zero sum games, $A_{ij} = -B_{ij}$.)

A Nash equilibrium is defined similarly to the equilibrium we discussed for zero sum games: a pair of strategies, one for each player, such that each is the optimal response to the other. In other words, if they both announce their strategies, neither has an incentive

to deviate from his/her announced strategy. The equilibrium is *pure* if the strategy consists of deterministically playing a single action.

EXAMPLE 1 (PRISONERS' DILEMMA) This is a classic example that people in myriad disciplines have discussed for over six decades. Two people suspected of having committed a crime have been picked up by the police. In line with usual practice, they have been placed in separate cells and offered the standard deal: help with the investigation, and you'll be treated with leniency. How should each prisoner respond: Cooperate (i.e., stick to the story he and his accomplice decided upon in advance), or Defect (rat on his accomplice and get a reduced term)?

Let's describe their incentives as a 2×2 matrix, where the first entry describes payoff for the player whose actions determine the row. If they both cooperate, the police can't

	Cooperate	Defect
Cooperate	3, 3	0, 4
Defect	4, 0	1, 1

prove much and they get off with fairly light sentences after which they can enjoy their loot (payoff of 3). If one defects and the other cooperates, then the defector goes scot free and has a high payoff of 4 whereas the other one has a payoff of 0 (long prison term, plus anger at his accomplice).

The only pure Nash equilibrium is (Defect, Defect), with both receiving payoff 1. In every other scenario, the player who's cooperating can improve his payoff by switching to Defect. This is much worse for both of them than if they play (Cooperate, Cooperate), which is also the social optimum—where the sum of their payoffs is highest at 6—is to cooperate. Thus in particular the social optimum solution is not a Nash equilibrium. ((OK, we are talking about criminals here so maybe social optimum is (Defect, Defect) after all. But read on.)

One can imagine other games with similar payoff structure. For instance, two companies in a small town deciding whether to be polluters or to go green. Going green requires investment of money and effort. If one does it and the other doesn't, then the one who is doing it has incentive to also become a polluter. Or, consider two people sharing an office. Being organized and neat takes effort, and if both do it, then the office is neat and both are fairly happy. If one is a slob and the other is neat, then the neat person has an incentive to become a slob (saves a lot of effort, and the end result is not much worse).

Such games are actually ubiquitous if you think about it, and it is a miracle that humans (and animals) cooperate as much as they do. Social scientists have long pondered how to cope with this paradox. For instance, how can one change the game definition (e.g. a wise governing body changes the payoff structure via fines or incentives) so that cooperating with each other—the socially optimal solution—becomes a Nash equilibrium? The game can also be studied via the *repeated game* interpretation, whereby people realize that they participate in repeated games through their lives, and playing nice may well be a Nash equilibrium in that setting. As you can imagine, many books have been written. \square

EXAMPLE 2 (CHICKEN) This dangerous game was supposedly popular among bored teenagers in American towns in the 1950s (as per some classic movies). Two kids would drive their

cars at high speed towards each other on a collision course. The one who swerved away first to avoid a collision was the “chicken.” How should we assign payoffs in this game? Each player has two possible actions, *Chicken* or *Dare*. If both play *Dare*, they wreck their cars and risk injury or death. Let's call this a payoff of 0 to each. If both go *Chicken*, they both live and have not lost face, so let's call it a payoff of 5 for each. But if one goes *Chicken* and the other goes *Dare*, then the one who went *Dare* looks like the tough one (and presumably attracts more dates), whereas the *Chicken* is better off being alive than dead but lives in shame. So we get the payoff table:

	Chicken	Dare
Chicken	5, 5	1, 6
Dare	6, 1	0, 0

This has two pure Nash equilibria: (*Dare*, *Chicken*) and (*Chicken*, *Dare*). We may think of this as representing two types of behavior: the reckless type may play *Dare* and the careful type may play *Chicken*.

Note that the socially optimal solution—both players play *chicken*, which maximises their total payoff—is not a Nash equilibrium.

Many games do not have any pure Nash equilibrium. Nash's great insight during his grad school years in Princeton was to consider what happens if we allow players to play a *mixed* strategy, which is a probability distribution over actions. An equilibrium now is a pair of mixed strategies x, y such that each strategy is the optimum response (in terms of maximising expected payoff) to the other.

THEOREM 2 (NASH 1950)

For every pair of payoff matrices A, B there exists a mixed equilibrium.

(In fact, Wilson's theorem from 1971 says that for random matrices A, B , the number of equilibria is odd with high probability.)

Unfortunately, Nash's proof doesn't yield an efficient algorithm for computing an equilibrium: when the number of possible actions is n , computation may require $\exp(n)$ time. Recent work has shown that this may be inherent: computing Nash equilibria is PPAD-complete (Chen and Deng'06).

The *Chicken* game has a mixed equilibrium: play each of *Chicken* and *Dare* with probability $1/2$. This has expected payoff $\frac{1}{4}(5 + 1 + 6 + 0) = 3$ for each, and a simple calculation shows that neither can improve his payoff against the other by changing to a different strategy.

Bibliography

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